# QuickBooks Enterprise 17.0 White Paper | 2016

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# Overview

After serving the needs of small businesses for over 10 years, Intuit identified a need to better serve small to medium sized businesses growing in size or complexity. QuickBooks Desktop Enterprise was designed specifically with these businesses in mind.

QuickBooks Desktop Enterprise is the most flexible QuickBooks that adapts to the way you run your business. It scales from 1 to 30 users with everything you need to manage your users and data properly. Its add-on modules cater to your specific workflow needs.

With QuickBooks Desktop Enterprise 17.0, you can:

- · Get room to grow without sacrificing control over user access.
- ·Keep your growing data history to provide the best possible financial data about your business.
- See your data the way you want with the most customizable reporting tools in QuickBooks.
- ·Manage your end-to-end workflow inside QuickBooks Desktop Enterprise.
- ·Access Enterprise any way and anywhere you want, anytime.<sup>1</sup>

If you are currently using QuickBooks and managing more complexity, you may benefit from the flexibility of Enterprise. Moving up from Pro or Premier is as easy as any other QuickBooks upgrade: get up and running on QuickBooks Desktop Enterprise in less than 30 minutes.<sup>2</sup> You and your team can transition seamlessly with Enterprise' familiar QuickBooks look and feel. And if you're changing from another solution, chances are someone in your office already knows QuickBooks.

1 Internet Explorer 7, Firefox 3 for Windows or Mac, Safari 4 for Mac, Safari 5 for Windows, Chrome 3 or later for Windows or Chrome 4 or later for Mac. Internet connection required. Access is subject to Internet provider network availability and occasional downtime due to systems and server maintenance and events beyond our control. Subject to change without notice.

2 If you're a current QuickBooks Pro or Premier customer upgrading to QuickBooks Desktop Enterprise 17.0. Based on internal data on 2/22/13 using recommended system requirements.

# **Key Features Overview**

#### Get room to grow without sacrificing control over user access

Scale from 1 to 30 individual users.<sup>1</sup>

Let users work at the same time with more activities in multi-user mode.

Set individual user permissions for more than 115 different activities.

14 predefined user roles are included to help you set up new users quickly.

#### Keep your growing data history to provide the best financial data about your

Track hundreds of thousands of customers, vendors and inventory items more than 6 times the capacity of any other QuickBooks product.<sup>2</sup>

High list limits let you add more Accounts, Classes, Customer and Vendor Types, To Do's, Customer Messages, and much more.

#### Access Enterprise any way and anywhere you want, anytime <sup>3</sup>

Unify remote workers and satellite offices with a real-time link to your QuickBooks data with Remote Desktop Services.<sup>4</sup>

Add our monthly Hosting Service to run your Enterprise in the cloud, and connect all your users and get anywhere, anytime access with no network to set up or maintain.<sup>5</sup>

#### Manage your end-to-end workflow inside QuickBooks Desktop Enterprise

Manage inventory right inside QuickBooks. Advanced Inventory (included in Platinum subscription) gives you the option of tracking more details about your inventory right in QuickBooks — so there's no need for separate software.<sup>6</sup>

Advanced Pricing (included in Platinum subscription) lets you control, customize and automate your pricing right inside QuickBooks, so you don't have to manually update your pricing.<sup>7</sup>

Industry editions have specialized workflows and reports designed for contractors, manufacturers, wholesalers, nonprofits, professional service firms and retailers.

# See data the way you want with the most customizable reporting tools in QuickBooks

Twice as many custom data fields as in other QuickBooks products.

Combine reports from multiple company files for clearer business insights.8

For more complex reporting needs, you can create custom reports with ODBC-compliant applications<sup>9</sup> by connecting directly to the QuickBooks database for maximum flexibility in report design.

1 Licenses are available in single-user increments from 1 to 10 users or 30 users. Fees apply.

2 Enterprise allows you to add up to one million names (e.g. customers, vendors, employees) and up to one million items (e.g. inventory, non-inventory, and service items). Some performance degradation is likely as your lists approach these size thresholds.

3 Internet Explorer 7, Firefox 3 for Windows or Mac, Safari 4 for Mac, Safari 5 for Windows, Chrome 3 or later for Windows or Chrome 4 or later for Mac. Internet connection required. Access is subject to Internet provider network availability and occasional downtime due to systems and server maintenance and events beyond our control. Subject to change without notice.

4 Additional fees may apply. Requires certain hardware, Microsoft Server operating systems, Microsoft Windows Server software licenses, and Remote Desktop Services Server Client Access Licenses, sold separately. For multiple remote users, a Remote Desktop Services Client Access License is required for each user.

5 Additional fees apply for the QuickBooks Desktop Enterprise Hosting Service subscription. Hosting Service is available for QuickBooks Desktop Enterprise only and is valid for number of users equal to or less than the number of QuickBooks Desktop Enterprise users assigned to customer's Intuit account. QuickBooks Desktop Enterprise sold separately; a valid QuickBooks Desktop Enterprise license code must be provided to Right Networks. Contact Right Networks to contract third party software. Support for Hosting Service provided by Right Networks. Terms, conditions, pricing, service and support options are subject to change without notice.

6 Advanced Inventory is included in the Platinum subscription. Requires QuickBooks Desktop Enterprise with an active QuickBooks Desktop Enterprise subscription and an Internet connection. You'll automatically receive any new versions of our product that are released, when and if available, along with updates to your current version.

7 Advanced Pricing is included in the Platinum subscription. Requires QuickBooks Desktop Enterprise with an active QuickBooks Desktop Enterprise subscription and an Internet connection. You'll automatically receive any new versions of our product that are released, when and if available, along with updates to your current version.

8 Requires Microsoft Excel 2002, 2003, or 2007. Company files must all be on the same version of QuickBooks Desktop Enterprise.

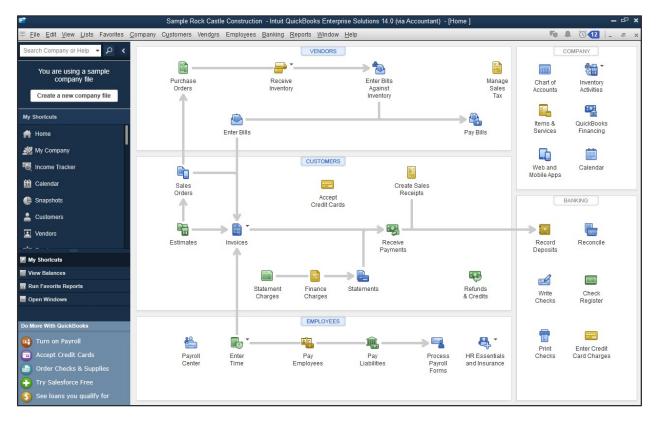
9 Applications sold separately.

# **User Interface Basics**

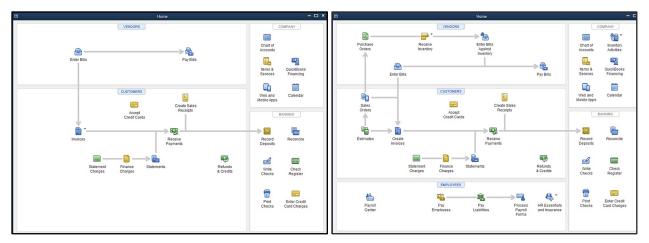
# **Home Page**

User Interface Basics

The Enterprise home page provides an overview of QuickBooks activities, which makes it easy to access the most frequently used functions and tasks in QuickBooks. A workflow view shows the key tasks and how they are related. Users simply click on a task icon to get started performing that task. Get instant access to account balances in QuickBooks and the ability to customize QuickBooks easily by turning features on and off from a central location.



The home page is customized to each business based on their preferences and answers to questions in setup. Here are two examples of a customized home page:



Example 1: Customized home page for simple businesses

Example 2: Product-based business which tracks inventory and uses Payroll and MAS

The home page includes:

- Workflow area, which provides a graphical overview of key QuickBooks tasks and shows how they are related, including key steps in the workflow (e.g. first you enter a bill, then you pay the bill). Each step is represented as an icon, which the customer can click to do the task.
- Sample file indicator, which reminds the user if they are in a sample file and gives them a way to start a new company file.
- Account balances, which displays the account name and balances of bank account and credit card accounts, using the account balance information available in QuickBooks. This section can be closed, if desired, for privacy. If a user does not have permission to see a particular account, that account is not listed here. If a user does not have permission to see any account balances, this box does not appear.
- Customize QuickBooks link, which links the user back to where they can set preferences to determine which features are on/off in the home page and which features are on/off throughout the product. Note: There is limited customization available—not all features can be turned on/ off on the home page, and not all features can be turned on/off throughout the product.

## **Customer Center**

User Interface Basics

The Customer Center can be thought of as a single place for accessing and managing all information and tasks related to customer management, making information faster to find and easier to manage. In one screen you can see all your customers and exactly what they owe. Clicking on a customer's name will immediately display all the activity you have had with them. All pertinent customer contact

information (phone number, fax number, and payment terms) is also available in this view so you don't have to go to a different screen to obtain this information. If a customer is past due, getting in touch with the customer is a snap.

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NAME	BALANCE TOTAL ATTACH	Full Name Adrien								Open Balance	
Adriene's Candy		Bill To Adriene	's Candy Shop							Customer Snapshot	
+Andres, Cristina	0.00	1528 K	Draper itty Bang Bang St.								
+Berland, Eric	1,125.00		CA94555								
+Castleman, We	845.73	Map	Directions								
+Castro, Judy	0.00										
+Cioran, Jason	0.00										
+Downs, Matthew	0.00										
+Dubey Design	3,170.96	1									
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+Hall, Brad	35.00	Invoice	138		10/18/2013		Accounts Receit				40.
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The Customer Center consists of two contexts and the tabs allow a user to switch between contexts.

The first context is the "Customer List" context. This context has three panes:

- Customer List Pane (left)
- Customer Detail Pane (top)
- Customer Transactions Pane (bottom)

In the customer list pane, the user selects a customer and that selection drives what is seen in the other two panes. The user can also "maximize" the customer list (and hide the other two panes). In this maximized view, the user can also customize the columns and see other information from the customer record (e.g. customer account number, zip code, sales rep, typical payment method).

The customer detail pane provides a quick, at-a-glance view of the most important (nontransactional) information for the selected customer. The customer's contact information is in this detail pane, along with key information such as the standard payment terms extended to this customer. This pane also includes two lines of free-form notes that are particular to this customer and provides access to a few key reports for this customer. Easily edit contact information from this window if you need to update any contact information.

The customer transactions pane provides easy access to the transaction information for the selected customer. Users can select a particular customer in the left pane, and transactions for that customer appear on screen in the bottom pane. The user can then sort and filter the transactions and choose to view exactly they want—by filtering on transactions of a certain type (e.g. Invoices), by status (e.g. see only Open Invoices) and/or by date (e.g. see only Invoices for the last month). Users can also choose which data columns to display, choose the order of the columns, and sort by any of the columns simply by clicking on the column headers. Double click on any transaction to see all the detail.

The second context is the "Transaction Lists" context. By using the Transactions tab, the user can also

switch to the transaction lists context. This context is useful when a user wants to look for data across all their customers.

This transaction lists context has two panes:

- Transaction Folders Pane (left side)
- Transactions Pane (right side)

For example, if a user wants to see all the unpaid invoices (for all the customers that you deal with), the user would go the Transactions List tab and select invoices to view. The user could then choose to subfilter the invoice list to only show unpaid invoices. This list of unpaid invoices appears in

the right pane.

The Customer Center also includes a toolbar, from which a user can start new tasks, such as creating a customer or job. They can also create new customer-related transactions like new estimates, new invoices, new sales receipts and more. The toolbar also allows the user print any of the information in the various panes of the Center.

## **Vendor Center**

User Interface Basics

The Vendor Center works exactly like the Customer Center. Users can see all their vendors and what balance is owed to them. Users can click on a vendor name to see the vendor's contact information and the entire transaction history with that vendor.

Users can filter the vendor list to scan the list of vendors and see which ones they owe money to.

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Active Vendors	- >										
	P	Company Name				Main	Phone	415-555-0202		QuickReport	
NAME	BALANCE TOTAL ATTACH	Full Name	769369-370R							Open Balance	
Anycity Gas & Elec	137.50		Net 15								
Anycity Oil Service	0.00		Anycity Gas & E	lectric						Order Checks	
Anycity Water	0.00		P.O. Box 5037 Middlefield CA								
Anystate Oil Com	0.00										
Anystate Telephone	45.00		Map   Direc	tions							
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Burgess Equipme Chancey Garden Chris Frelly	0.00 127.20 0.00	Transactions	Contacts	To Do's	Notes						
Burgess Equipme Chancey Garden Chris Frelly City of Pariante	0.00 127.20 0.00 0.00		Contacts sactions •	To Do's FILTER BY	Notes All	•	DATE	This Fiscal Year-to-date 💌	10/01/2013 - 12/	15/2013	
Burgess Equipme Chancey Garden Chris Frelly City of Pariante Craven, Pamela,	0.00 127.20 0.00 0.00 0.00					DATE -	DATE	This Fiscal Year-to-date V Account		15/2013 AMOUNT	
Burgess Equipme Chancey Garden Chris Frelly City of Pariante	0.00 127.20 0.00 0.00 0.00	SHOW All Tran		FILTER BY			DATE		1		-137.50
Burgess Equipme Chancey Garden Chris Frelly City of Pariante Craven, Pamela,	0.00 127.20 0.00 0.00 0.00	SHOW All Tran	sactions 🔻	FILTER BY		DATE -	DATE	ACCOUNT	1		-137.50 -146.45
Burgess Equipme Chancey Garden Chris Frelly City of Pariante Craven, Pamela, Employment Deve	0.00 127.20 0.00 0.00 0.00 0.00	SHOW All Tran TYPE Bill	sactions 🔻	FILTER BY NUM 12/03		DATE -	DATE	ACCOUNT Accounts Payable Checking	1		
Burgess Equipme Chancey Garden Chris Frelty City of Pariante Craven, Pamela, Employment Deve Express Delivery	0.00 127.20 0.00 0.00 0.00 0.00 0.00 0.00 0.00	SHOW All Tran TYPE Bill Bill Pmt -Check Bill	sactions	FILTER BY NUM 12/03 1107 11/03		DATE - 12/14/2013 11/21/2013 11/14/2013	DATE	ACCOUNT Accounts Payable Checking Accounts Payable	1		-146.45 -146.45
Burgess Equipme Chancey Garden Chris Frelly City of Pariante Craven, Pamela, Employment Deve Express Delivery Fouts Mechanical	0.00 127.20 0.00 0.00 0.00 0.00 0.00 0.00 0.00	SHOW All Tran TYPE Bill Bill Pmt -Check	sactions	FILTER BY NUM 12/03 1107		DATE • 12/14/2013 11/21/2013	DATE	ACCOUNT Accounts Payable Checking	1		-146.45

Accounts payable filters provide a view selection that allows a user to select:

- All vendors
- Only the active vendors
- Only vendors with an open balance
- ·A Custom Filter that enables even more advanced filtering

A well designed Bill Entry Form makes it easy to accurately pay bills by entering the invoice number and matching a vendor's address with an invoice. The onscreen layout makes it easy to determine that the correct vendor address will print out before checks are written.

Bill					
VENDOR	Anycity Gas & Electric	•	DATE	12/15/2013	
ADDRESS	Anycity Gas & Electric P.O. Box 5037		REF. NO.		
	Middlefield CA 94482		AMOUNT DUE		
			BILL DUE	01/14/2014	8
TERMS	2% 10 Net DISCOUNT DATE	12/25/2013	CLASS	1	•

# **Employee Center**

User Interface Basics

The Employee Center works in the same fashion as the Customer and Vendor Centers to put important employee details in one simple screen. Click on an employee's name to view their contact information, payroll<sup>1</sup> and non-payroll transaction history.

		NIL_Larry's Landscaping & Garden Supply - Intuit ( Edit View Lists Favorites Accountant Com						100000-00		
>	6	New Employee  Manage Employee Info	ormatio	on 🔻 📇 🛛 Print 🔛 I	Excel -					
۵	P	Employees Transactions Payroll	ſ	DATE This Calendar Yea	ar = 01/01/201	3 - 12/31/2013				
	I.			NAME	DATE -	PAID THROUGH	NUM	MEMO	ACCOUNT	AMOUNT
		Paychecks		Employment Develop	12/07/2013	11/30/2013		94-785421	Checking	529.75
4		Liability Checks		Outland Bank	12/07/2013	11/30/2013		00-1111100	Checking	2,698.42
ortci	l	Liability Adjustments		Kanitz Insurance Agency	12/07/2013	11/30/2013		786-35-009-201	Checking	105.00
/ Sh	l	Year-To-Date Adjustments		Employment Develop	11/07/2013	10/31/2013		94-785421	Checking	527.39
ŝ	l	Non-Payroll Transactions		Outland Bank	11/07/2013	10/31/2013		00-1111100	Checking	2,690.46
	l			Kanitz Insurance Agency	11/07/2013	10/31/2013		786-35-009-201	Checking	105.00
	l			Employment Develop	10/07/2013	09/30/2013		94-785421	Checking	522.73
	l			Outland Bank	10/07/2013	09/30/2013		00-1111100	Checking	2,675.56
	l			Kanitz Insurance Agency	10/07/2013	09/30/2013		786-35-009-201	Checking	105.00
	l			Employment Develop	09/07/2013	08/31/2013		94-785421	Checking	529.76
π	l			Outland Bank	09/07/2013	08/31/2013		00-1111100	Checking	2,698.42
	l			Kanitz Insurance Agency	09/07/2013	08/31/2013		786-35-009-201	Checking	105.00
	l			Employment Develop	08/07/2013	07/31/2013		94-785421	Checking	527.35
Do N	l			Outland Bank	08/07/2013	07/31/2013		00-1111100	Checking	2,690.48
0				Kanitz Insurance Agency	08/07/2013	07/31/2013		786-35-009-201	Checking	105.00
				Employment Develop	07/07/2013	06/30/2013		94-785421	Checking	784.11
				Outland Bank	07/07/2013	06/30/2013		00-1111100	Checking	4,013.32
				Kanitz Insurance Agency	07/07/2013	06/30/2013		786-35-009-201	Checking	157.50

1 Add-on services require subscription, EIN and Internet access for certain features, including tax table updates and direct deposit.

# 17.0 New and Improved Features

### Improved Multi-User Experienceed

17.0 New and Improved Features

New in 2017, there are now fewer instances that require users to switch between Multi-User and Single-User mode. You can now pay bills, print checks, scan checks, link estimates to Invoices, and link payments to bills all in Multi-User Mode. This means less switching between modes and more productivity when working with others in QuickBooks Desktop. We have also added new collaboration tools to make switching from Multi-User mode to Single-User mode easier.

### Smart Search

17.0 New and Improved Features

Enter data faster with smart search. Now, when you start typing in a field QuickBooks Desktop instantly searches your lists for all words or phrases that match. No need to search the full chart of accounts to find that one client or memorize the exact name of every item. You can also search between values (e.g. \$100 to \$200) to find transactions, instead of using the exact amount.

# **Report Filters** 17.0 New and Improved Features

Easily see your report filters. Just one click shows you the filters applied to a report. With visible filters, you can easily reproduce memorized reports and quickly toggle on/off a filter. Adding filters is easy with a new shortcut that allows you to click on a filter to see a complete listing of what's available.

## **New Feature Tour**

17.0 New and Improved Features

We know you want to get the most out of QuickBooks. So in 2017 we have added a tour to teach you about all to productivity enhancing features that have been added. As you log into QuickBooks for the first time, a new display gives an overview of all new features in the latest release. The New Feature Tour can also be accessed anytime through the Help Menu.

# Key Features & Benefits

# Get Room to Grow Without Sacrificing Control Over User Access

Key Features & Benefits

#### Add Up to 30 Users

QuickBooks Desktop Enterprise is the fastest and most scalable QuickBooks product to support the needs of growing businesses. QuickBooks Desktop Enterprise is available for 1 through 10 and up to 30 users, allowing businesses to scale as they grow.

#### Multi-User Mode

Perform more tasks in multi user mode including:

- Adjust inventory
- Delete list items
- Change sales tax rates
- · Define custom fields
- · Set a closing date
- Make deposits
- · Change any list sort order

#### **User Permissions**

QuickBooks Desktop Enterprise' advanced permissions enable users to apply more enhanced user controls to activities within all areas of QuickBooks by assigning distinct user access levels including view-only, create, modify, delete, and print.

Enterprise enables user controls on over 115 individual activities, compared to 10 broad-area activities in QuickBooks Premier. You can also restrict access to specific lists and report groups based on user roles. This use of roles (along with the 13 pre-defined roles) makes it more efficient to set up and maintain controls, especially when there are a large number of users. Users can be assigned multiple roles, and individual roles can be assigned to multiple users. This increased flexibility of control gives the Admin the flexibility to customize access levels for each user.

Additionally, Enterprise offers the following capabilities:

- Activities such as setting company preferences can be assigned to other users while still limiting administrative control over accounting activities, such as closing the books, to the Admin (e.g. the accountant).
- A view permissions report is available to see the roles that individual users are assigned to, and what permissions each role has.
- Payroll holes have been closed so even if a user has access to a check register, the payroll data will be obfuscated unless the user also has access to payroll. Additionally, if a user

does not have access to payroll, the user can be prevented from accessing the payroll and compensation information in the Employee Center.

- Permissions can be set to limit user access to specific bank accounts.
- All existing Pro and Premier user permissions can be migrated to Enterprise, where they can be further customized to suit the needs of the business.

	New R	ole ×
<u>R</u> ole Name	Sales	How do I set up a new role?
<u>D</u> escription		es staff who need access to sales orders, mates and all information in the customer
ROLE ACCESS		
		ACTIVITY ACCESS LEVEL
	hange Item Prices redit Card Refunds redit Memos stimates voices verride Credit Limit eceive Payments ales Orders ales Receipts ratement Charges ratements	<ul> <li>View</li> <li>Qreate</li> <li>Modify</li> <li>Delete</li> <li>Print</li> <li>View Balance</li> </ul>
O Us	ndeposited Funds Account se Credit Card Numbers ew Credit Card Numbers ovees & Pavroll e about Areas and Activities.	T OK Cancel

#### Administering/Managing Roles

Controls can be viewed and modified by user and role. You can copy designated user or role permissions and assign them to a new user or role by clicking the "Duplicate" button. This allows users to quickly and easily add new users and roles based on the permissions they are accustomed to and make just the modifications they need to fill their business needs.

#### **Determining User Control Levels**

Easily generate reports of permissions to get a bird's eye view of existing controls by user or role. Simply select the type of view and the roles or users you want to see, and an easy-to-read report is created for you.

Areas and Activities	Carl	Frank	Henry	Jane	Jim	Ming
Accounting	Full	None	None	Mixed	None	Full
Asset Registers	Full	None	None	Full	None	Full
Edit Closed Transactions	Full	None	None	None	None	Full
Equity Registers	Full	None	None	Full	None	Full
General Journal	Full	None	None	None	None	Full
Liability Registers	Full	None	None	Full	None	Full
Manage Fixed Assets	Full	None	None	None	None	Full
Working Trial Balance	Full	None	None	None	None	Full
Banking	Full	Full	Full	Mixed	Mixed	Full
Bank Registers	Full	Full	Full	Full	None	Full
Checking	Full	Full	Full	Full	None	Full
Petty Cash	Full	Full	Full	Full	None	Full
Savings	Full	Full	Full	Full	None	Full
Checks	Full	Full Full Full Full	Full Full Full Full Full	View View Full View Full	None Full Full None None	Full
Credit Card Charges	Full					Full
Credit Card Registers	Full					Full
Deposits	Full					Full
Loan Manager	Full	Full				Full
Online Banking	Full	Full	Full	Full	None	Full
Reconcile	Full	Full	Full	Full	None	Full
Transfer Funds	Full	Full	Full	Full	None	Full
Centers	Full	Mixed	Mixed	Mixed	Mixed	Full
Customer Center	Full	VC	VC	VC	View	Full
Employee Center	Full	View	View	View	View	Full
Vendor Center	Full	Full	Full	View	Full	Full

#### Permissions Access by Users

Enterprise ships with 13 pre-defined user roles to make setting up controls fast and easy.

Users a	nd Roles	×
User List Role List		
Roles		
Accounts Receivable	<b>A</b>	<u>N</u> ew
Admin Banking		<u>E</u> dit
External Accountant		Duplicate
Finance Full Access		Delete
Description	Users Assigned	
This role is designed for your Accounts Receivable staff members. Access to areas/activities such as Invoices, Receive Payments,	Carl	
$\underline{V}$ iew Permissions		Close

#### Predefined roles include:

- Accounting
- Accounts Payable
- Accounts Receivable
- Banking
- Finance
- Full Access
- Inventory
- Payroll Manager
- Payroll Processor
- Purchasing
- Sales
- Time Tracking
- View-only

The controls are flexible and easy to customize:

- Multiple roles can be assigned to a single user.
- A single role can be assigned to multiple users.
- Roles can be created from scratch.
- User roles can be copied and customized to fit the needs of the business. Modifying controls with a user-roles model is easier especially if your clients have multiple users assigned to a single role. Clients no longer have to change controls for each user. Just change the permissions to the role and the user(s) controls will be updated automatically.

#### Always-On Audit Tracking

An "always on" audit trail greatly reduces the time spent investigating changes to the QuickBooks files since the last time they were reviewed. Always-on audit trail records the transactions that are being entered, edited or deleted from the system. Always-on Audit Trail provides users with controls to protect against employee fraud and detect employee errors. Reliable audit trails protect against employees who attempt to make fraudulent transactions and then cover their tracks by deleting or editing the transactions to appear normal. Users will gain peace of mind that changes to their important QuickBooks data will always be tracked. Audit Trail has been improved so that there is no noticeable impact on performance.

# **Keep Your Growing Data History**

Key Features & Benefits

#### Track 100,000+ Names and Items

Enterprise offers the most capacity of any QuickBooks product. Add hundreds of thousands of customers, vendors, and employees, and hundreds of thousands of inventory, non-inventory, and service items so there's virtually no limit to your growth.

QuickBooks Desktop Enterprise is built with a powerful industry standard SQL database to scale as your business grows.

#### List Limits

Bumping up against the limits of your lists? QuickBooks Desktop Enterprise allows more Accounts, Classes, Customer Types, Vendor Types, To Do's, Customer Messages, components in a Group Item and Memorized Transactions.<sup>1</sup>

1 Enterprise allows you to add up to one million names (e.g. customers, vendors, employees) and up to one million items (e.g. inventory, non-inventory, and service items). Some performance degradation is likely as your lists approach these size thresholds.

# See Data the Way You Want to See It

Key Features & Benefits

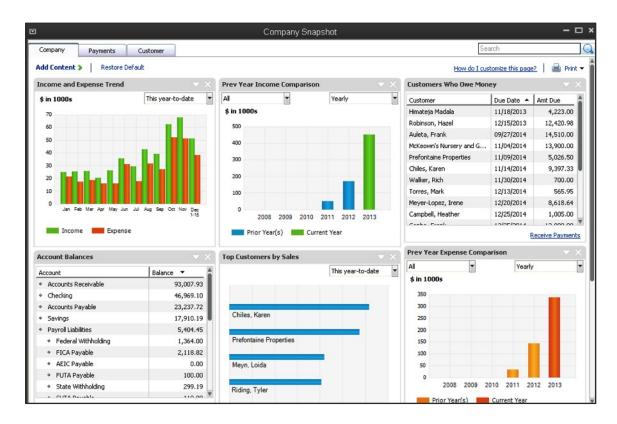
#### **Excel Integration Refresh**

Save worksheet formatting when you export your QuickBooks reports to Excel. Refresh your previously saved worksheet and your formats will be applied to the new report.<sup>1</sup>

#### **Company Snapshots**

QuickBooks Desktop Enterprise gives you access to consolidated views of your business with Company Snapshot, Payments Snapshot, and Customer Snapshot.

- **Company Snapshot.** Stay on top of your business from a single screen, with data presented just the way you want it. Choose at-a-glance reports that are most crucial for managing your business. New report options include yearly expense and income comparison, detailed expense and income breakdown, and a top customer list.
- Payments Snapshot. Visualize your business revenue with Payments Snapshot. View invoice payment status, recent transactions, receivables reports, and payment reminders all in one place.
- **Customer Snapshot.** Prioritize customers with ease with the Customer Snapshot. Customer Snapshot gives you a consolidated view so you can assess at a glance your customer's purchase history, average days to pay, and outstanding balance and make timely decisions on customer requests. You can also identify your top customers by revenue and payment consistency, and prioritize them accordingly.



1 Requires Microsoft Excel 2003, 2007, or 2010. Company files must all be on the same version of QuickBooks Desktop Enterprise.

### Enhanced Built-In Reports

Over 148 built-in reports can be easily tailored to your needs. Customize these standard reports to your needs, then save these changes and the report is memorized for future use. Or, save time and use auto-fill template reports in Advanced Reporting, available with all Enterprise subscriptions.

6		2	Constitution	anting Antoni Mine	(h []					
ſĊ	Ho		Update Report			1		Books	_ = >	ĸ
	-		Choose company file							
	3		C:\Users\Rock Castle Construction.QBW			Brow	se			
	pdate eport		,							
	ickBooks		Please select the date range for which you	would like to update t	his report					
	М	1	From 1/ 1/2014 To 3/3	31/2014 💌						¥
	A B	CI		_				К	L	-
1	Rock	Cas	Note: QuickBooks must close Excel to upda QuickBooks restarts Excel for you. If your							
2	Profit	& L(			· ·	-	3			
3					Update	Cance	el ed	TOTAL		
4	Ordi	nary				_				
5		Inc	ome							
6			Construction Income							4
7			Design Income	3,000.00		0.00	0.00	6,000.00		
8			Labor Income		35,476.25	0.00	0.00	62,293.75		
10			Materials Income Subcontracted Labor Income		23,911.41 17,000.25	0.00	416.00	60,203.91 55,475.25		
11			Total Construction Income	104,169.00		0.00		183,972.91		
				104,103.00	10,001.01	0.00	410.00	105,512.51		
12			Reimbursement Income							
13			Permit Reimbursement Income	0.00	425.00	0.00	0.00	425.00		
14			Reimbursed Freight & Delivery	0.00	384.00	0.00	0.00	384.00		
15			Total Reimbursement Income	0.00	809.00	0.00	0.00	809.00		
16		То	tal Income	104,169.00	80,196.91	0.00	416.00	184,781.91		
17			t of Courds Cold							
17		Co	st of Goods Sold Cost of Goods Sold	5.873.58	533.54	0.00	725.68	7.132.80		
10			Job Expenses	5,075.30	000.04	0.00	123.00	1,132.00		
26			Total Job Expenses	58,370.68	35,185.81	0.00	0.00	93,556.49		
						2.30	2.00			
27		То	tal COGS	64,244.26	35,719.35	0.00	725.68	100,689.29		
										-
<b>I</b>	••	Quick	Books Export Tips Sheet1 🤇 💱	7		_			•	
Rea	ady						100% 😑 –			

Drive further efficiency in your business with enhancements to several key QuickBooks reports. These improvements are among the changes that are most often requested from our customers. Reports include:

- Customer Average Days to Pay report
- Sales by Ship To Address report
- · Quantity totals on key Sales by Item reports
- Improved Open Sales Orders by Item report

	NIL_Larry's Landscaping & Garden Supply											
				NIL_Li		-						
					Average Da	ays to Pa	ay					
					All Trans	actions						
	<ul> <li>Type</li> </ul>	<ul> <li>Due Date</li> </ul>	Num	<ul> <li>Memo</li> </ul>	<ul> <li>Account</li> </ul>	• Class <	Amount	Date	<ul> <li>Paid Date</li> </ul>	Avg Days to Pay		
	Adriene's Candy Sh	op										
•	Invoice	10/18/2013	138		Accounts Receiva		40.00	10/18/2013	12/15/2013	58.00		
	Total Adriene's Candy	Shop					40.00			58.00		
	Andres, Cristina											
	Invoice	10/31/2013	FC 3	INVOICE	Accounts Receiva		8.77	10/31/2013	12/08/2013	38.00		
	Invoice	11/30/2013	FC 6	INVOICE	Accounts Receiva		5.00	11/30/2013	12/08/2013	8.00		
	Invoice	05/20/2014	22		Accounts Receiva		195.08	05/05/2013	12/08/2013	217.00		
	Total Andres, Cristina						208.85			87.67		
	Berland, Eric											
	Invoice	12/31/2012	FC 1	INVOICE	Accounts Receiva		6.58	12/31/2012	01/15/2013	15.00		
	Invoice	08/11/2013	1		Accounts Receiva	Mainten	480.00	08/11/2012	08/25/2013	379.00		
	Invoice	09/11/2013	2		Accounts Receiva	Mainten	480.00	09/11/2012	10/14/2012	33.00		
	Invoice	10/11/2013	3		Accounts Receiva	Mainten	480.00	10/11/2012	10/14/2012	3.00		
	Invoice	11/11/2013	5		Accounts Receiva	Mainten	480.00	11/11/2012	01/15/2013	65.00		
	Invoice	12/11/2013	8		Accounts Receiva	Mainten	480.00	12/11/2012	01/15/2013	35.00		
	Invoice	01/30/2014	11		Accounts Receiva	Mainten	480.00	01/30/2013	02/06/2013	7.00		
	Invoice	02/28/2014	13		Accounts Receiva	Mainten	480.00	02/28/2013	03/03/2013	3.00		
	Invoice	03/31/2014	15		Accounts Receiva	Mainten	480.00	03/31/2013	03/31/2013			
	Invoice	04/30/2014	19		Accounts Receiva	Mainten	480.00	04/30/2013	04/30/2013			
	Invoice	05/31/2014	28		Accounts Receiva	Mainten	480.00	05/31/2013	06/06/2013	6.00		
	Invoice	06/30/2014	34		Accounts Receiva	Mainten	480.00	06/30/2013	06/30/2013			
	Invoice	07/31/2014	42		Accounts Receiva	Mainten	480.00	07/31/2013	08/04/2013	4.00		
	Invoice	08/31/2014	52		Accounts Receiva	Mainten	480.00	08/31/2013	09/01/2013	1.00		
	Invoice	09/30/2014	59		Accounts Receiva	Mainten	480.00	09/30/2013	09/01/2013	-29.00		
	Invoice	10/31/2014	85		Accounts Receiva	Mainten	480.00	10/31/2013	11/11/2013	11.00		
	Invoice	11/30/2014	114		Accounts Receiva	Mainten	480.00	11/30/2013	11/26/2013	-4.00		
	Total Berland, Eric						7,686.58			31.12		

### Combined Reports from Multiple Files

Exclusive to QuickBooks Desktop Enterprise, you can consolidate financial reports from multiple company files in one easy step. No manual calculations or mistakes. Just choose a report: Balance Sheet, Profit & Loss, Profit & Loss by Class, Statement of Cash Flows, Trial Balance, or Sales by Customer Summary. Select the data files to draw from, and Enterprise creates a Microsoft Excel spreadsheet with a column for each location, and a column that totals them all.<sup>1</sup>

#### **Popular Reports**

Access report templates created by other QuickBooks users in your industry. Search by popularity, user rating and industry. Choose the template you like and QuickBooks will populate the report with your business data in one click.

#### **Custom Reporting**

Create custom reports with ODBC-compliant applications using a direct connection to the QuickBooks database for maximum flexibility in report design.

#### Forms Customization

Enterprise comes with the well-known flexibility of QuickBooks. For instance, the 148+ built- in reports and all forms such as invoices and estimates can be modified to meet your needs. You can also retrieve QuickBooks data with ODBC-compliant applications such as Microsoft® Excel or Access to see data just the way you want – you can even build custom reports and tools or link your other business applications.

- Over 148 built-in reports can be easily tailored to your needs. Customize these standard reports to your needs, then save these changes and the report is memorized for future use.
- 1 ODBC-compliant applications sold separately.

Customize Report Share Template Memorize P	rint E-mail V Excel V Hide Header Expand Refresh	
Dates This Fiscal Year-to-date From 10/01	2013 🛍 To 12/15/2013 🛍 Sort By Default 👻	
11:14 AM 12:15:13 Accrual Basis	NIL_Larry's Landscaping & Garden Supply Profit & Loss Detail October 1 through December 15, 2013 _ • Num • Adj • Name • Memo • Class • Cir • Split • Debit • Credit • Modify Report: Profit & Loss Detail *	Balance +
Income Landscaping Services Design Services 10/11/20 Invoice 10/15/20 Invoice 10/20/20 Invoice 10/20/20 Invoice 10/27/20 Invoice 11/03/20 Invoice 11/13/20 Invoice 11/24/20 Invoice 12/25/20 Invoice 12/15/20	Modify Report: Profit & Loss Detail       ×         Display       Eilters       Header/Footer       Fonts & Numbers         Report Date Range       Dates       This Fiscal Year-to-date       ▼         Dates       This Fiscal Year-to-date       ▼       From the first day of the current fiscal year through today         From       10/01/2013       To       12/15/2013       P         Report Basis       ●       Accrual       Cagh	1,250.00 4 2,500.00 3,250.00 6,450.00 7,000.00 8,250.00 8,800.00 9,650.00 13,400.00 13,400.00
Total Design Services Job Materials Misc Materials Invoice 11/1/220 Invoice 12/1/220 Invoice 12/1/220 Invoice 12/1/220 Invoice 12/1/220 Invoice 12/0/220 Bill 12/10/220 Bill 12/10/220 Total Decks & Patic Fountains & Gard	Columns ((left margin) Trans # 'Type Entered/Last Modified Last modified by 'Date Vut a check mark next to each column that you want to appear in the report. CK Cancel Help	13,510.00 12.30 76.05 87.30 141.30 141.30 202.50 45.00 45.00
Invoice 10/05/201	3 64 Simpson, Jettry Landsca Accounts Re 650.00	650.00

• All forms can also be easily tailored—add logos, delete or add new form fields, or customize existing fields. Designate fields to appear only on the screen or in the print out as well—so you always look professional to your customers.

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Selected Tem Custom S.O.				🔲 Template is i	nactive		Preview								
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Terms	1	<b>y</b>	Terms			L									
Due Date			Due Dat	e		L									
REP			Rep			L									
Account Nu	mber		Account	#		L									
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FOB			FOB								т	otal		\$200	
Project/Job			Project								-	syments lalance		\$200	
Other			Other									alance	euue	\$200	
Spouse's N			Spouse'	s Name											
When should	I check Scre	en or Print?		<u>D</u> efault									Print	Preview.	-
Hel	p		[	Basic Customizatio	on		Layout Designe	H	ОК				Ca	ncel	

• Retrieve your QuickBooks data with ODBC-compliant applications such as Microsoft Excel or Access to see data just the way you want—build custom reports, link your various business applications and build custom queries or tools.

#### Intuit Statement Writer

Create financial statements quickly and accurately with Intuit Statement Writer, which links your QuickBooks files with Microsoft Excel® so you can build and update professional statements directly in QuickBooks using these robust features:

- Create up to 16 statements in one workbook
- Create Microsoft Word-based letters, cover pages and documents in your report, and bring QuickBooks financial data into your documents<sup>1</sup>
- · Batch print your statements and documents
- · Generate financial statements on a per-class or per-job basis, or as a combination of classes
- Conveniently access over 50 statement and document templates in-productor online
- Set any date range for reports, including 4-week months or 13-week quarters
- Save documents and statements as custom templates for easy reuse
- · Send consolidated reports in a .pdf format<sup>2</sup>

#### Fixed Asset Manager

Fixed Asset Manager enables you to manage fixed assets from acquisition to disposition. Users can enter the asset's information, such as description, purchase date, cost, depreciation method, life and the general ledger accounts, and instantly calculate depreciation on assets such as autos, computers, and equipment.

Save	ॐ - े   ằ ⊫			set Tools 🔻	👻 🔁 Find	Prev As:	iet 🔿	Next Asset	$\Sigma \frac{179}{40\%}$ $\mathbb{N}$ ?	
chedule View	e Asset Disposal Proje column set:	ction Notes Sort assets by	Calendar		Apply query (	criteria:				
Lead	Schedule 👻 🔟	Asset Number	-	<b>l</b> ₫	All Assets	•	Ť			
Asse t	Asset Description 1	Cost	Date Acquired	Tax System	Method	Convention	Asset Life	Business Percentage	Section 179 Deduction	Special ( Allowa
1	Equipment	15,300.00	12/31/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
2	Desktop PC (5)	13,000.00	05/01/2010	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
3	Copier/Printer	5,000.00	04/26/2010	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
4	Lexus	75,000.00	04/26/2010	MACRS	200% AUTO	Half-Year	05/00	100.00%	0.00	
5	2005 pickup	28,602.91	02/14/2007	MACRS	200% TRUCK	Half-Year	05/00	100.00%	0.00	
6	2005 Van	26,000.00	10/15/2007	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
7	Chairs	475.00	11/15/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
8	Conference Table	3,500.00	11/15/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
9	Desks	2,100.00	12/20/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
10	Desktop computer	2,000.00	10/15/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
11	Desktop PC	5,000.00	10/01/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
12	Laser Printer	2,001.00	10/01/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
13	Metal filling cabinets	1,250.00	10/29/2009	MACRS	200% DB	Half-Year	05/00	100.00%	0.00	
14	Office Building	325,000.00	09/22/2007	MACRS	SL REAL	Mid-Month	39/00	100.00%	0.00	
		625,062.91							0.00	
(		III								•

1 Requires Microsoft Office 2003 or greater, sold separately. Does not work with Microsoft Office Student Edition or Standard Edition.

2 With Windows XP or Vista, Adobe Acrobat 5 or greater required; with Windows 7, Adobe Acrobat 9 or greater required.

- Depreciation can be computed for up to six asset bases, including tax and book
- Depreciation journal entries can be created, including disposals
- Up to 20 reports can be printed, including asset schedules by G/L account, location, and category
- Gains and losses can be calculated on asset sales

# Manage Your End-to-End Workflow Inside QuickBooks

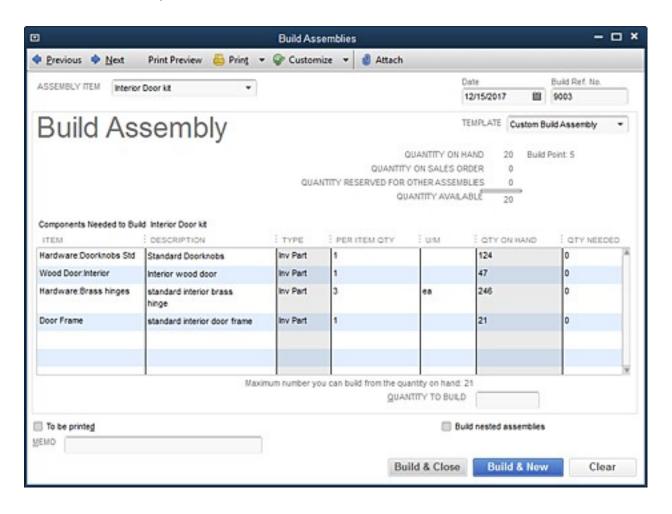
Key Features & Benefits

You can manage many of your complex businesses and accounting processes right within QuickBooks. Our exclusive Add-Ons, including Advanced Inventory and Advanced Pricing, are built right into the software so the functionality can be unlocked seamlessly and there is no need for data or workflow integration.

### Sophisticated Assemblies Capabilities

#### **Nested Assemblies**

Build all subassemblies automatically with a final build, instead of entering each one into QuickBooks individually.



#### BOM as Cost of Assemblies

Use the BOM cost as the cost for an assembly and choose to allow QuickBooks to update assembly costs and price when component costs change, instead of manually updating costs.

-			Edit Ite	m			- 0
TYPE							ОК
Inventory A	ssembly 👻	Use for inventory	items that you	assemble f	rom other in	ventory items	UK
	N	and then sell. What's the differen	ice between ar	Inventory As	ssembly and	a Group?	Cancel
							Notes
em Name/N	lumber 🗆 🖻	Subitem of					Custom Fields
1000-MC			*				
Barcode Nun OB:0103358							Spelling
		tem from a vendor					Edit Markup
UNIT OF MEA		en nom a vendor					Serial Numbers
	Each:ea	-	Edit				Qty Discount
							Price Rules
Cost What is Use Total BC		2,408.65 pe			COGS Acco		Print
User defin	BOM Cost						
ose total i	.ii						
	Markup 24.55	%	Incom	e Account			
ales Price 3,000.00	Markup 24.559 Margin 19.719			e Account Cover & Equ	ip •		Edit Item
ales Price	Markup 24.559 Margin 19.719 als per ea	%		Cover & Equ	<b>ір т</b>	TOTAL	Edit Item Full View
ales Price 3,000.00 IIII of Materia	Markup 24.559 Margin 19.719	<b>%</b> і түре і (	Pool	Cover & Equ	U/M	TOTAL	
ales Price 3,000.00 iill of Materia	Markup 24.559 Margin 19.719 als per ea	<b>%</b> і түре і (		Cover & Equ	U/M		
ales Price 3,000.00 ill of Materia ITEM .abor Jtilities	Markup 24.559 Margin 19.719 als per ea Description Direct Labor	% TYPE ( Service Other Charge	Pool 2005T Q 40,000	Cover & Equ TY : 0.025 V 1	U/M	1,000.00	
ales Price 3,000.00 ill of Materia ITEM Labor Utilities Grease	Markup 24.559 Margin 19.719 als per ea DESCRIPTION Direct Labor Utility charg	% TYPE C Service Other Charge Non-Inv Part NTITIES IN EA)	Pool 40,000 25.00 0.25	Cover & Equ TY : 0.025 1 1 1 0 of Materials	um wrkwk oz Cost:	1,000.00 25.00	

#### Where-Used Report

Track down components using the 'Where-used' report and avoid opening every assembly to see where the component is used. See all assemblies in which a component is used, and replace the component with another in some or all of the assemblies at once.

#### Add/Edit Multiple List Entries

Work with assemblies in Add/Edit Multiple List Entries, similar to manipulating a spreadsheet.

# Sophisticated Job Costing Capabilities

#### Track Reps by Job

Get a better handle on the current financial state of your jobs or projects. We've added a rep field to jobs, so you can track reps by job, or track multiple reps per customer.

			Edit Job			5	• ×
JOB NAME ANG	el City Store #112				CUSTOMER	Dunning's Pool De	-
CURRENT BALANCE 0,00	E.	How do I a	adjust the current bala	ince?			
Address Info				CUSTOM FIELDS			
Payment Settings	CUSTOMER TYPE	Retail	•	SHIP MET	HOD Overnig	pht	
Additional Info	REP	DR	*	SHIP VEN	DOR Fed Ex	-	
		< Add N	ew≻				
Job Info		DR	Outside Sales Re	p- Dave Ri Vendor			
		EW		p- Emily Vendor			
		KR	Outside Sales Re	p-Kurt Ru Vendor		h.	
						Define Fields	
Job is inactive				ОК	Ca	ncel Help	

#### Filter Reports by Job Status

Filter reports by job status, for example to view reports for your jobs that are in progress now, have not yet started, or are behind

	Modify	Report: Job Working R	Progres	s (WIP) Summary		
Display	Eilters	Header/Footer	Font	s & Numbers		
HOOSE FILTER				CURRENT FILTER CHOI	CES	
FILTER	Job Status			FILTER	: SET TO	
Is Adjustment	All			Name	All name	es
Zero QOH				Estimate Active	Yes	
Job Status				Posting Status	Either	
Contract #						
Discount Available	U.					
JOB STATUS FILTER				Remov	e Selected Fi	lter
		Tell me more				
						Revert
				ок	Cancel	Help

WIP Report Display a WIP report to see up to the minute information on expected and actual revenue for jobs in progress.

			Job	Worki	ng Progress (WI	P) Summa	У			- 🗆 ×
Customize Report Share T	emplate	Memori <u>z</u> e	Prin <u>t</u>	E-r	na <u>i</u> l 🔻 E <u>x</u> cel	▼ Hide	He <u>a</u> der	Colla <u>p</u> se Refre <u>s</u>	h	
Dates All	•	From		То		Col <u>u</u> mns	Total onl	у 👻		
				Ro	ock Castle Co	nstructi	on			
12/15/17			Job Wo	rkir	ng Progres All Transac	•	Sumn	nary		
* *	Est. Cos	st	Act. Cost	*	(%) Complete	♦ Est. R	evenue	Earned Revenue	Act. Revenue	(\$) Diff. *
Abercrombie, Kristy Remodel Bathroom	3	.000.00	5,416.2	23	180.5%		3,114.00	5,622.05	6,749.50	-1,127.45
Total Abercrombie, Kristy		,000.00	5,416.2		180.5%		3,114.00	5,622.05	6,749.50	-1,127.45
Cook, Brian										
2nd story addition	18	570.34	15,767.6	60	84.9%		21,331.50	18,112.03	18,061.20	50.83
Kitchen	12	185.00	7,390.0	00	60.6%		13,003.00	7,886.10	12,906.45	-5,020.35
Total Cook, Brian	30	,755.34	23,157.6	60	75.3%		34,334.50	25,852.57	30,967.65	-5,115.08
Ecker Designs										
Office Repairs	5	370.00	2,910.0	00	54.2%		5,757.50	3,119.99	4,984.50	-1,864.51
Total Ecker Designs	5	370.00	2,910.0	00	54.2%		5,757.50	3,119.99	4,984.50	-1,864.51
▼ Pretell Real Estate										
75 Sunset Rd.	13	863.00	3,036.0	00	21.9%		18,409.93	4,031.78	23,583.14	-19,551.36
Total Pretell Real Estate	13	863.00	3,036.0	00	21.9%		18,409.93	4,031.78	23,583.14	-19,551.36
TOTAL	52	988.34	34,519.8	83	65.1%		61,615.93	40,140.37	66,284.79	-26,144.42

#### Committed Costs Report

Display a Committed Costs report showing information unattainable in QuickBooks reports before. The Committed Costs report adds POs with no bills and unpaid wages for employees who have spent time on jobs for a much more complete understanding of job costs.

#### Customizable Purchase Forms

Customize purchase forms to track the expense side of your business and get more detailed information on where your money is going, not only from where it's coming in.

# Sophisticated Inventory Capabilities

#### Inventory Center

Easily find and locate inventory tasks by accessing your inventory items and reports all in one place with QuickBooks Inventory Center. Now add a notes field or image to each item for quick identification.

Active Inventory, Assembly	* >	Inventory	Information		0 0	REPORTS	
All inventory sites	• Q		Cabinet Pulls	Reorder Point	15	QuickReport	
(AME	PRICE	Description	Cabinet Pulls	Quantity On Hand	423	Physical Inventory Worksheet	
Cabinets	0.00		Patton Hardware Supplies	Quantity on Sales Orders		Stock Status by Site	
Cabinet Pulls	0.00	Unit of Measure Mfg Part No	Each to Case/Dozea	Quantity on POs	0	Inventory Valuation Summary by Site	
+Light Pine	1,799.00	ing router				Quantity on Hand by Site	
		Cost		Reserved for Assemblies			
Door Frame	0.00	Average Cost Sales Price		Quantity Available	423		
Hardware	0.00	Markup	v.**				
<ul> <li>Brass hinges</li> </ul>	0.00					Image	
<ul> <li>Doorknobs Std</li> </ul>	30.00					1.000	
+Lk Doorknobs	38.00	Notes			Edit Noteg		
Wood Door	0.00	1					
+ Exterior	120.00						-
<ul> <li>Interior</li> </ul>	72.00						9
Interior Door kit	0.00						
		SHOW All Transactions	· FILTER BY All	+ DATE This Fis	scal Year 👻	01/01/2016 - 12/31/2016	
		TYPE	NUM	DATE 💌	ACCOUNT	AMOUNT	
		Invoice	1094	12/14/2016	40100 · Construct	on Income:	0.00
		Invoice	1095	12/14/2016	40100 · Construct	on Income:	0.00

Enhanced Inventory Receiving Keep item receipts and bills separate when receiving new inventory. Maintain reliable inventory counts, regardless of the order in which transactions are entered.

۵	Enter Bills	- • ×
Main Reports		× •
Find New Save Delete Memorize Print Atta		
🛞 ыл. 🔘 сяерл	> A Cheung Limited	
D.11	a Create	tem Receipts - 🗆 :
Bill	Main Reports	× ^
VENDOR ACheung Limited	Find New Save Delete Matemotice Print Attach	Select Related Clear Enter Transactions Spills Bill
ADDRESS Angela Cheung 3818 Bear Rd, West		> Custom Kitchens of Bayshore
Berkeley, CA 94688	1	Vendor Transaction
	Item Receipt	
TERMS	nonn nooolpt	SUMMARY
MEMO	VENDOR Custom Kitchens of Bayshore +	DATE 12/15/2016 Phone 415-555-2828
		REF. NO. Email CKBservice@samplename.com
Expenses \$0.00 Hems \$0.00		Open balance 0.00
ITEM DESCRIPTION OTY UM COST AM		Credit Limit 5,000.00 POs to be received 0
LumberRough 0 100.00 0	WEMO	CLASS • POSID DE RECEIVED
	HE-LY	
	Rems	
Show PO	ITEM DESCRIPTION QTY UM SITE	CUSTOMER J CLASS RECENT TRANSACTION
Save &	Cabinets:C Cabinet Pulls 1 🔽 cs - San D	DL • • • • • 05/27/16 Bill Pmt -Check 3,076.32
0816.0	Cabinets:Light Light pine kitchen cabinet wall 5 San 0 unit	
	#CLD- 1235-p	05/20/16 Bill - Paid 3,076.32
	Hardware Bras standard interior brass hinge 1 cs San D	Diego 05/20/16 Item Receipt 3,076.32 04/28/16 Bill - Paid 3,076.32
		¥ 0420100011930 3,07632
	Receive All Show PO	NOTES
	Save & Close	

#### Change Assembly Components on the Fly

Change quantity and item components on the fly to make substitutions or accommodate special customer requests.

#### Sales Order Fulfillment

Order fulfillment worksheet makes it easier for users to pick, pack, and ship open orders using accurate inventory information, eliminating manual trial and error and guesswork. By combining several steps of a complex workflow into a single screen, this feature enables users to see all open orders that are partially or completely fulfillable based upon existing inventory levels so they can quickly identify what orders

they can ship. They can filter which orders they see based upon their fulfillment preferences and they can sort orders by fulfillment status, order date. They can select which orders they want to fulfill and then batch print pick lists and packing slips. Users can maximize cash flow and decrease the probability of partially completed orders getting lost and creating customer unrest. Once shipments are received users can immediately see which orders can now be fulfilled as a result of the new inventory.

Rock Castle Edit View	Constr Lists	uction (Se Favorites	condary) - Inti Accountant	uit QuickBook Company	custom	se Solutions: A ers Vendors	Employees	LO - (Sales Banking	Order Fulfil Reports	Iment Worksheet Window Help	Beta					
Sales Orde		s orders y	ou want to fulfi		ouse the S	Sales Order F	ulfilment Wo	rksheet					Sort By t	he date the S	Bales Order w	is entered
CHOOSE	RUU		ENTERED DATE 11/18/2013	SHP DA		IUMBER	CUSTOMER Mezina, Jas		ent Remod	lel		OPEN AMOU	T/I	TO FULFILL	AMOUNT 800.0	PARTIALLY INVOICE
Clear C			Choose For I		on:Basem	ent Remodel										
Review		djust To Fi	ulfill Quantity fo	r each line its DESCRIPTION			OF	DERED	INVOICE	D OPEN	UNALLOCATED	TO FULFILL GTY	UM		RATE	TO FULFILL AMT
				Light pine kik		net wall unit	4		2	2	4	2			400.00	800.00
Print Your Use the pr Print Op5 Print Op5 Prick Pack	intouts ons Lists ing Slip	95	ventory and cr	eate invoices.												Close

#### Unit of Measure Conversion

You may buy the same item in one unit of measure, stock it in another, and sell it in yet another. Enterprise can automate the conversion from one unit of measure to another as the item moves through your business, helping you avoid costly mistakes. With a click, you can instantly convert from cases to pallets, or whatever units of measure you define. The correct units are then printed on invoices, purchase orders, sales orders, pick lists, and packing slips to help streamline your workflows and enable you to easily buy and sell products in precisely the way your vendors and customers prefer.

#### Available to Promise

This feature enables users to manage items in inventory by displaying information on items on hand, items on order. Users can see on each line of a sales order how many items are on-hand (available to sell), committed (sold on other open sales orders), on a pending build (on an assembly), and onorder (on open purchase orders). By showing details the user can see when items are due in (promised date), due to be assembled (pending builds). With this information displayed in one place, users can more easily manage large orders, incomplete shipments / fulfillment, and rare / difficult to make or buy parts.

This feature can also enable a telesales force to sell items without having to know everything about what is going on in manufacturing or production. For items that are not currently available (out-of-stock), the user (or sales rep) will be able to give a reasonable promised fulfillment date.

		Current Av	ailability	– 🗆 ×
Item Name Description	Cabinets:Cabinet Pulls + Cabinet Pulls	ι	J/M ea 👻	
Quantity Available Quantity on Han Quantity on Sale Quantity Reserve Quantity Availat	d Is Orders ed for Assemblies	423 0 0 423	Quantity on Purchase Orders Quantity on Pending Builds	0 
Show <u>D</u> etails >≯	•			Close

#### Bill of Materials Cost Tracking

Users can track consumed labor, and accurately plan labor based on production or assembly forecasts. Users can manage COGS (by including the cost of labor in the cost of assemblies), set prices to reflect true costs, and manage their flexible manufacturing resources (people and machines). This feature also allows the user to add Non-Inventory Parts and Other Charges types of items to the Bill of Materials' Assembly Item. By understanding how the cost of labor impacts the cost of goods sold, users can have a more accurate measurement of costs (COGS), increased capability for scheduling labor, and better understanding of profitability for produced, assembled, or manufactured items.

٠				Item List							- 0
Loog for		In All fields		Bearch Reget	Search within	n results					
NAME			Edit	tem		- 0	× TOTAL	QUANTITY	ON SA.	PRICE	ATTACH
Subs	Type					OK				0.00	
+ Carpet	Inventory Asse	mbly Usef	or inventory items that y	ou assemble from other invent	tory items					0.00	
+Drywall			ien sell. the difference between	an Inventory Assembly and a C	Group?	Cancel				0.00	
+ Duct Work						Notes				0.00	
+Electrical	Item Name/Num	ber Subiter	n of							0.00	
+Insulating	Interior Door kit				Bill of Materia	als Full View				×	
<ul> <li>Metal Wrk</li> </ul>	Unit of Measure	·	Bill of Materials								
<ul> <li>Painting</li> </ul>	U/M Set		пем	DESCRIPTION	TYPE		aty	U/M		TOTAL	
+ Plumbing			Hardware:Doorkn	Standard Doorknobs	Inv Part	15.00	1			15.00	
<ul> <li>Roofing</li> </ul>	I purchase thi	s assembly item fro	Wood Door.Interior	Interior wood door	Inv Part	35.00	1			35.00	
+Tile &Counter	Cost What is this	s cost?		standard interior brass hinge	Inv Part	3.00	3			9.00	
Cabinets	0.00		Door Frame	standard interior door frame	Inv Part	12.00	1		~	12.00	
+Cabinet Pulls	Description										
+ Light Pine	complete Interio	or door									
Door Frame											
Hardware											
+Brass hinges	Sales Price	Tag									
+Doorknobs Std	0.00	Tas									
+Lk Doorknobs	Bill of Materials										
Wood Door		DESCRIPTION									
•Exterior		Standard Doork I									
+ Interior		interior wood door 1									
Interior Door kit	Haroware.br	standard interior I									
Lumber											
+ Trim	Inventory Inform	ation									
+Decking	AssetAccount						Total Bill of M	laterials Co	st	71.00	
+Rough	12100 · Invento	oryAsset +	Edit item							OK	
Appliance											1

#### Backorder Functionality on Sales Orders and Invoices

Back order functionality makes it easier for users to understand if an order has been completely fulfilled or not so that they can better manage incomplete orders, sales orders and invoices. When an order cannot be completely fulfilled, the sales order automatically keeps track of how many items were fulfilled by earlier partial shipments. A Backordered column on the sales order indicates fulfilled and still open quantities and line items.

Salos	Order						Dute		Name	/ Address		Ship To P	eacock	к Но 👻
Jales	oldei						12/15/2016				Builders			e Builders
							\$.0. No:			1stAve field, CA	94060	2214 51 Middleft		
							8801		minunci	Neid, On	04000	mouren	ieia, wh	134000
		P.Q. No.		Terms	Due I	Date	Rep		Ship Date		Ship Ma	1	FOB	
				Net 30	+ 01/	14/2018	III KR			10				
ITEM	DESCRIPTION	I ORDERED	U/M	E LOCATION	I SHELF I BINW		i cost	AMOUN	NT É TAX		BACKORD	DERED I INVOICED		CLSD
CODR	Cordless Drill	30	ea	w	S01	15	254.95		7,648.50	3.50 Non 23		7		
Installation	Installation, Initial Labor	20		orem			339.95		6,799.00	Non		20		-
Freight	Freight Charged to Customers	1		orem			0.00		0.00	Non		1		-
Grease	Grease per build	1	oz				-0.05		-0.05	Non	0	1		-
Customer Messa	и				ca		<ul> <li>▼ (5.0%)</li> <li>Tistal</li> </ul>	14,4	0.00 447,45					
	•													
MBMO	CUSTOMER TAX COD	e							Save 8	Close	Sa	ve & New		Revert

In addition, the user can create pick lists for the shop floor or packing lists for shipment directly from the sales order. Users can easily create all documentation necessary to support and complete partial shipments.

Main Formatting	Reports           Reports           Create a Copy           Defelle           Attennoize           Mark As           Close		Print Later 0 Email Later Attact File	Create Invoice					,
CUSTOBERLOS AND Sales OI	a, Frank • CLASS	Preview Sales Order Batch Packing Stip Pick List Shipping Label Envelope Save As PDF				Dore 12/15/2013 0 No 7004	TEMPLATI Nore / Address Frank J. Aufeta 92634 Chandler St. Millbrae, CA 94030	Custom Sa Bio To Ship To 1 Robert Allard 92834 Chandler Si Milbrae, CA 94030	
пем	DESCRIPTION			ORDERED	UNI	RATE	LASS AMOUNT	P.O. No. 7887878 TAX B/VOICED	CLSD
Cabinets:Light Pine	Light pine kilchen cabinet wall unit			2		1,799.00	3,598.00		-
Wood Door Exterior	Ederior wood door			1		120.00	120.00	Tax 0	
Hardware:Doorimebs	Standard Doorknobs			1		30.00	30.00	Tax 0	
Costomer Meaninge Thank you for your bus MENO	CUSTOMER TAIL CODE Tax	]				San Tomas	Total 4,03	ve & New R	*

### Intuit

The Backordered column on Invoices reflects quantity shipped and quantity remaining open by line item, and by quantity.

Main Formati	Save Delete Memorize M	ark As Print	Email Definit Later	Attach File	Add Time/Costs	Progress	-	Create a batch	Online Pay	2				
CUSTOMER.JOB	Abercrombie, Kri: - CLASS	Remo 👻									TEMP	LATE Ro	k Castle .	
Invoice	9						1	ATE 2/15/2013 III NOICE # 102	5647	Abercrombi Cypress Hill hore CA 943;	Rd	Kristy Aben 5647 Cyper Bayshore, 1	crombie Iss Hill Rd	
											TERMS Net 30		IE DATE	1
ITEM	DESCRIPTION						QUAN	TTY UM	1	RATE	AMOUNT		TAX	
Framing	Framing labor						16			55.00		880.00	Non	
	Installation labor						12			35.00		420.00		
	Removal labor						16			35.00		560.00		
	Install tile or counter									825.00		825.00		
-	Painting									154.00		154.00		
Subs:Electrical	Electrical work									275.00		275.00	Non	
ONLINE RRY Off Customer Message	•							San Toma	PAYME	(7.75%) Total INTS APPLIED	3,	0.00 3,114.00 0.00 114.00		
MEMO	CUSTOMER TAX	CODE Tax	•						Sa	re & Close	Sav	a New	Clea	ar

#### Backorder Functionality on Purchase Orders

Partial shipments from vendors display in the Backordered column on the Purchase Order. Purchase orders show the amount back ordered, and purchase orders with both backordered and received amounts can be printed. Better backorder functionality enables users to see exactly what remains on an open purchase order from vendors. Purchase orders will indicate quantities required to fulfill outstanding sales orders (further detail below in the Available To Promise section).

Durahaa	e Order		Date	Vendor	Ship To	*			
Fuichas	e Oldel		12/15/2013 💼	ALanksi Limited	Young-k	oung-Kyu Yoo 967 Appleseed Lane ayshore CA 94326			
			P.O. No.	Anna Lanski 3818 Bear Rd. West					
			6237	Berkeley, CA 94688	Dayshu	Dayshore CA 94320			
ITEM DESCRIPTION		CUSTOMER UM	AMOUNT		BACKORDERED				
Lumber	35 100.00	Zaccarella, Jen:		3,500.00 1	5	20			

#### Auto POs

Turn purchasing into a two-click operation without worrying about minimum or maximum stock levels. Specify inventory quantities to reorder, and QuickBooks will put those quantities directly into PO's—automatically.

	12/15/2016 🔠						
,	TEM	CESCRIPTION	- VENDOR	RECADER PT	OTY AVAILAB.	GTY ON PO	OTY TO ORDER
	Hook	Retainer Hook, Manual Strap		50	-27	2	76
	Pedestal - DR	PowerTrak, Drive Pedestal		100	6	2	93
	PowerTrak-4x2	PowerTrak, Tube Castings 4'x2"		100	10	0	91
	Pulley Br	Pulley Bracket		100	-4	0	102
	2000-PT	Reduced Labor from 2 to 1 (Oh)		10	2	0	9
,	Pin - BL	Anchor Pin, Black	Anderson's Hardware &	100	-28	5	124
	Roller -4	0034-210	Anderson's Hardware &	100	56	40	5
	Screws.SC-10x.5-SS	Screw, 10x1/2 phil pan SS	Anderson's Hardware &	100	-469	0	570
	Anchor adhesive	Adhesive, Anchor	Caylor's Hardware & Ad	50	29	0	22
,	Drum - AL	Drum, 4", Aluminum	Caylor's Hardware & Ad	100	-348	10	439
	Wrenuts -OR	Wire Nuts, Orange	Caylor's Hardware & Ad.	100	45	25	31

#### Multiple Sales Orders to a Single Invoice

Users can batch process sales orders into a single invoice, eliminating duplicate work. Users can see all of the sales orders for a specific customer and select any number of them to be combined into a single invoice. Users can select one or more items from each Sales Order to be included in the invoice.

#### Auto Copy Ship-to Address from Sales Order to Purchase Order

Save time manually inputting addresses from your Sales Order to your Purchase Order with the new autocopy ship-to address function. When creating your POs from your SOs, you can now check a box that will automatically copy the ship-to address from the SO to the PO. Better yet, QuickBooks Desktop Enterprise remembers your preferences, so once you check this box it will continue to be checked by default.

earch				Billing Group
Look for	in All fields			November Jobs 👻
Search Reset	Search within	results		Manage Groups What is a billing group?
Search Results				Billing group : November Jobs
NAME	BALANCE TO	TERMS		CUSTOMERS IN THIS GROUP
bercromble, Kristy	0.00	Net 30 🛔		Ortega, Tabitha
Family Room	0.00	Net 30		Morris, Katherine
Kitchen	0.00	Net 30		Morearty, Brian
Remodel Bathroom	0.00	Net 30	Add >	Philip, Tim
Augustin, Marvin	0.00	Net 15	< Remove	Augustin, Marvin
Home Remodel	0.00	Net 15	- Itomoro	
uleta, Frank	14,510.00	Net 15		
Remodel	14,510.00	Net 15		
Beard, Lucy	0.00	Net 15		
Remodel	0.00	Net 15		
Behanu, Aaron	0.00	Net 30		
		¥		
Select All Clear All				Save Group

#### Store Manufacturer's Part Numbers on

#### Items

Users can store manufacturer part numbers (MPN) on items. MPN enables users to enter manufacturers'

part numbers as part of the main item definition, which makes it easier to cross-reference their inventory with vendors' & manufacturers' parts. Using the same parts numbers to identify inventory items enables more accurate communication, ordering and precise inventory tracking.

TYPE					ок
Inventory Part	<ul> <li>Use for goods you p</li> </ul>	ourchase, track	as inventory, a	nd resell.	Cancel
					Notes
tem Name/Numbe	r <u>S</u> ubitem of	M	anufacturer's F	Part Number	
Door Frame		- 3	434-xxef-9456		Custom Fields
UNIT OF MEASURE					Spelling
U/M Set	*	Edit			Edit Markup
PURCHASE INFORM	ATION	SALES INFO	RMATION		
Description on Pu	rchase Transactions	Description	on Sales Tra	sactions	Item is inactive
standard interior	door frame	standard i	nterior door fra	me	
Cost	12.00	Sales Price		0.00 Markup	
COGS Account	50100 · Cost of Goods 👻	Ta <u>x</u> Code	Тах	*	
Preferred Vendor	Peacock, Karen 👻	Income Acc	ount 40100	Construction I	*
INVENTORY INFORM	IATION				
Asset Account	Reorder Point	On Hand	Average Cost On	P.O. On Sales O	order
12100 · Inventory	Asset 👻	21	12.00	0 0	

#### Cost Management and Sales Management

Users have the option to accurately update the cost of an inventory or service item when creating a new purchase transaction. The ability to change item costs directly from forms saves time by eliminating the need to open each item record and manually update the cost. This feature provides enhanced flexibility in managing item costs, and should help with profitability analysis and pricing decisions. For instance, you can base Change Item Prices on Unit Cost.

This feature enables users to manage cost increases/decreases in items more accurately. When the cost of an item changes, users can choose to update the item cost in the item record. If the item is

a component in an assembly, the Bill of Materials average cost will also change when the assembly is built. Users can see the impact of cost increases (and decreases) on the profitability (and potential selling price) of purchased items and assembled goods.

The one time message displays when a user modifies the default item cost on any of the following forms: checks, credit card charges, bills, purchase orders, and item receipts. For example, the user changed the cost of "DRPE" on the bill. The user can choose "Yes" to automatically update the item cost record with the new cost.

When the user chooses not to see the message any longer, whatever he elects to do at that time will become the default behavior. So, if the user chooses to update the item's cost, from that time forward, whenever he modifies a cost on a form, the item's cost will be updated in the item record. If the user chooses not to, the item's cost will not be updated in the future. The user's decision can be reversed by selecting the "bring back all one time messages" option in the general preferences dialog.

					Barcodes	
в виц. 🔘 сяер	BT	ltern's C	ost Changed	×		
Bill		) Item: DRPE		1	4	
VENDOR Philip	Pump M	Do you want to update the	tern record with the new cost?	P 2	1/2	
ALS ALSON	1400 M	Current cost	\$92.35		¥91	
	p Pump N Seacliff	New cost	\$103.00	1	87	
	lefield, C	() Yes	© No		11	
TERMS Net 1	5 -	Do you want to update the	price for this item based on th	e new cost?		
MEMO	1. 6. 11. 14	Current price:	\$193.00	61	14	
	N. 11	Markup on current price is:	108.98755%	11-1-1	5//	
Expenses	\$0.00	New price:	\$215.25718			
ITEM	DESCR	Markup on new price is:	108.98755%	OM	ER: BILLA	I PO NO.
Pumps:PUKH	Rule Pi	O Yes	No			3 *
DRPE -	Powerl	0.00	0.14			
	Verreserve	Never update the cost for a second	or this item			
		Click Edit Markup in the Ed markup manually.	it item window to change cost	price and		
		manap manuang.				
		ОК	Cancel			
	1	28.33A				

#### Multiple Shipping Addresses per Customer

This feature simplifies customer shipping address management by making it easier to find and use the correct customer shipping address when creating a Sales Order, Estimate, Purchase Order, Invoice, Sales Receipt, and Credit Memo. Users can store an unlimited number of shipping addresses per customer. Addresses are selectable from a dropdown list where shipping addresses are entered.

Address Info							
	COMPANY NAME	Auleta's Ga	rage				
ayment Settings	FULL NAME	Mr. F	irank	J. Au	uleta		
Sales Tax Settings	JOB TITLE						
	Main Phone 👻	650-555-34	22	Main En	nail 👻	f_auleta@samplena	ime.com
Additio <u>n</u> al Info	Alt. Phone 👻	650-555-83	49	CC Em	ail 🔻		
	Mobile 👻			Website	• •		
	Fax 👻	650-555-98	04	Other 1	-		
	ADDRESS DETAILS						
	INVOICE/BILL TO				SHIP TO	Ship To 1	-
	Frank J. Auleta 92834 Chandle	r St.	Ű		Rober 92834		+
	Millbrae, CA940	030	Copy >>		Millbra	Dyllan Janes	W
						Kim Dyson	Ŵ
					Defa	Ship To 1	

#### Large Bill of Materials Management - View, Print, Report

Users can create, edit, view, and print large Bills of Materials (BOM), making it easier to track inventories comprised of parts, assemblies, and sub-assemblies. An expanded onscreen view lists consumed parts to indicate all pieces of a BOM, and indicates sub-assemblies (consumed BOMs). Users can set the Sales Price by seeing each item cost and the total cost of the Bill of Materials.

### Advanced Inventory<sup>1</sup>

#### Multi-Location Inventory

Accurately track the quantity and value of inventory in multiple locations right within QuickBooks using QuickBooks Enterprise Advanced Inventory.

Know the value and quantity of inventory in multiple locations. For each location, you can see how many items are on hand, on sales order, on purchase order, and your reorder point... and QuickBooks will automatically calculate which items you need to restock.

**Transfer inventory from one location to another.** If one location is running low on inventory, you can transfer stock from another warehouse to meet demand without delay.

**Flexibility to set up various types of locations.** In addition to tracking inventory in multiple warehouses, you can track it in different staging areas within a single warehouse, on service trucks, and on consignment. You can even track imported goods 'on the water.'

11:22 AM Advanced Inventory File										
12/15/16	Qu	antity on Hand	by Site							
		December 1 - 15,								
	<ul> <li>Distribution Center</li> </ul>	<ul> <li>Atlanta Warehouse</li> </ul>	San Jose Warehouse	Service Truck #1	In transit	TOTAL				
Inventory										
AN spring (Anchor Spring)	642			4	300	1,8				
Anchor-12x1 (Anchor, 12x1 RedCap)	438			26	0	7				
Anchor adhesive (Adhesive, Anchor)	8	10		2	15					
Base - BL (Anchor Base, Black)	20	10		1	0					
Connectors - UR (UR- Connectors)	124	200	101	0	22	4				
Cord - 12G (Electrical Cord, 12 Gauge)	4	10	6	0	0					
Drill (0034-121 Cordless Drill)	4	2	2	0	0					
Drum - AL (Drum, 4", Aluminum)	164	400	121	3	0	6				
Edge - CL (Leading Edge, Clear)	230	100	51	0	0	3				
Grommet 4 (Grommet, #4 Brass)	699	300	101	0	0	1,1				
Hex tool (T Style Hex Tool)	31	23	11	0	4					
Hook (Retainer Hook, Manual Strap)	21	12	10	0	0					
Hook - SN (Snap Hook, Manual Strap)	48	54	16	0	10	1				
J Box (Box, 1/2"x4 Single J Box)	8	12	4	0	2					
Motor, deckmount (Inf Deckmount, R1/2 Baldor Motor)	8	4	8	0	0					
Pedestal - CTR (PED-09-3487 Center Pedestal)	-1	1	2	1	0					
Pedestal - DR (PowerTrak, Drive Pedestal)	0	3	2	1	0					
Pin - BL (Anchor Pin, Black)	9	12	15	0	0					
Pool Covers										
Cover -AQ (Pool Cover, Agua)	1	1	1	1	0					
Cover -DB (Pool Cover - Dark Blue)	3	3	2	0	0					
Cover -FG (Pool Cover, Forest Green)	3	0	3	0	0					
Cover -LB (Pool Cover, Light Blue)	6	14	1	0	0					
Pool Covers - Other	-3	1	2	0	0					
Total Pool Covers	10	19		1		_				

#### Serial Number or Lot Tracking

Conveniently track serial numbers and lot numbers right inside QuickBooks.

- Enter serial numbers and lots at the time of purchase, transfer, or sale this means no extra data entry is required for reliable tracking.
- You can track defective lots through assemblies and subassemblies, in stock on shelves, and customer purchases with new reports.

1 Advanced Inventory is included in the Platinum subscription. Requires QuickBooks Desktop Enterprise with an active QuickBooks Desktop Enterprise subscription and an Internet connection. You'll automatically receive any new versions of our product that are released, when and if available, along with updates to your current version.

0	Cr	eate Invoices		- 0	3 ×
Man Formating SendShip Reports	Y Q Mark As Pending Pint Email	Print Later Attach	Add TenerCosts	ive RefundCredt	^
CUSTOMER 200 Abertrombie, K CLASS	•	TEM	PLATE Adv Inv Prod. •	Anercrambie, Kristy     Customer Travauton	
Invoice	54	n nish Abercrombie 647 Cypress Hill Rid ayshore CA 94326	No 5 Ship To 1 * Kristy Aberchombie 5847 Cypress Hill Rd Bayshore, CA 94325	Summaary Phone 415-555-65 Email kristy@samplename.co	
			10.8 10.00 Tax - <sup>A</sup>	Open balance 01 Active estimates Sales Orders to be invoiced	00 0
· · · · · · · · · · · · · · · · · · ·	Add Multiple Serial Numbers. Autofill from Existing Inventory Quick View for Serial Number	-			
Contrast Montalia	ABC123 ABC124 ABC125 ABC126 ABC127		0.78 50.78 0.00 10.78	NOTES	
NENO EUSTONER	54g C006   Tax •   1	Sgre & Close	ve & New Clear	9/15/2003: Send Kristy estimate for d	len.

### **FIFO Inventory Costing**

Now you have the flexibility to work in FIFO costing in addition to average costing for tracking inventory. Switch between costing methods at any time.<sup>1</sup>

	Learn how	dvanced inventory Set to set up Advanced Invento	
ple Inventory Gited	genalizet Numbers	EE0	2x+1+dec
Use EIFO starting or	13153815 💼	what is FFO?	
PIFO IN Use E	IFO starting on	12/15/2015	What is FIF07

#### **Bin Location Tracking**

Track specific inventory items down to the bin location level within one or more warehouses. When filling out forms, automatically see quantities and serial or lot numbers for each bin. Sort pick lists and item receipts by location for efficient picking and stocking.

8			Create Invoi	ces		- 0
Inter Formating Series	rit Othenorice M	Satura Part Engl	PretLater Email Later Play	Ant Tene Codes Re Relation Codes Real Relation Codes Real	Country a Santan Ing Produced Country Ing Produced Country Produced Country Produced Country	H A
Invoice	DR.K. * CLASS		100 12152010 B	No to Kolati Abergrumbie S647 Cypress Hill Rid Bayshore CA (M325)	Advite Prod. • top to Ship To 1 • Node Advergender S647 Copress Hill Rel Bayshore, CA 34325	Customer Receiption (Constant) Customer Receiption Submatry Phone A15-055-0579
Door Frame		12 horse hor		- 12152016 B UPS - 12152016 B UPS - MICL 1 A or fame 148.89	* 1 * 1 224.09 Tax	Email Xeek-gramplename.com Open balance 0.00 Active estimates 0 Sales Orders to be invoced 0 Unbilled time and expenses 217.94 RECENT TRANSACTION
						BECKNT TRANSACTION         (%)           1000/16 balve Record         743.75           1005/16 balve Record         1.067.86           06/15/16 Payment         1.292.79           06/07/16 Invoice - Paid         0.00           06/07/16 Salve Coder         1.293.00
County on Ot	•		itan S	enges · (7.75%) Trai microsofte annuals mucrosofte annuals	17.44 242.43 6.00 242.43	NOTES
NDH5	Larber N	ter Tas +		Sgre & Close	on A New Olean	

#### **Barcode Scanning**

Increase efficiency and reliability for all inventory data entry by scanning items and serial numbers without touching a keyboard – QuickBooks automatically puts the information into the right field. Create your own barcodes and print them to scan or export for your barcode label maker. Integrates with any simple USB barcode scanner (sold separately).



### Sophisticated Pricing Capabilities

#### **Advanced Pricing Controls**

Users can set up to 100 different prices for different groups of customers to reflect pricing for corporate, loyal, and high-volume, purchasers. For example, a 10% price discount could be created for "loyal customers." When the "loyal customers" price level is attached to a customer, pricing is automatically reduced by 10%.

#### Pricing – Print Price Lists

Users can easily discover, select, and print price lists from the Reports menu.

Price Level	Wholesale - 25% Discount 👻
ок	< Add New >
	Builder - 15% Discount
	Commercial
	Industrial
	Residential
	<ul> <li>Wholesale - 25% Discount</li> </ul>
	Wholesale - 30% Discount
	Door Replacement Special
	Kitchen Upgrade Package
	Pretell Real Estate Rates

#### Sales Price Rounding Options for Items

Users have the flexibility to set and manage prices. Change Item Prices includes advanced pricing and rounding models by enabling users to choose from a variety of default and customizable rounding options based on Current Price and/or Unit Cost. For instance, a default option rounds up to the nearest

1.00 minus .01.

Users can use the default rounding options or create a user defined rounding scheme for a Per Item Price Level. This Retail (homeowner) Price Level rounds the Custom Price up to the nearest .10 and subtracts .01. This makes all prices end in .X9.

Price Level <u>N</u> ame	Retail (homeo	wner)			Price Level is inactive				
Price Level <u>T</u> ype	Fixed %	•	Use this type of price level to apply a fixed percentage incre or decrease to all your standard sales prices when setting prices for different customers or jobs.						
This price level will	increase	<ul> <li>item pri</li> </ul>	ces by	0.0%					
Round up to neares	.10 minus	.01 -							
How do I print a repo	ort?				ОК	Cancel	Help		

Alternatively, users can create their own rounding scheme to match their needs.

Price Level Name	Builder - 15% Dis	scount				Price Le	vel is jnactive
Price Level <u>T</u> ype	Fixed %		or dec	rease to all y		ly a fixed percer sales prices wh jobs.	-
This price level will	decrease 👻	item pric	es by	15.0%			
Rounding	user defined	•					
	up to nearest	*	\$	1.00	<ul> <li>Plus</li> <li>Minus</li> </ul>	0.2	2
How do I print a repo	ort?				ок	Cancel	Help

Automatic Price Adjustments Set a default percentage or dollar amount markup for your items. When costs change, choose to increase sales prices by your markup amount, or have QuickBooks automatically make the changes for you.

			Inventory Cente	er: Cabinets:Ligh	nt Pine				- 🗆
New Inventory Item	🕶 🚛 🛛 New <u>T</u> rans	actions	▼ 📒 <u>P</u> rint ▼	₩ Excel ▼					
Active Inventory, Assembly	• •	In	ventory	Informa	ation	Ú	Ø	REPORTS	
NAME	PRICE		Name	Light Pine	Reorder F	oint o		QuickReport	
	0.00		Description	Light pine kitc	Quantity On H			Physical Inventory	y Worksheet
	0.00		Preferred Vendor	Peacock, Karyan	Ouantity on Sales Ore			Stock Status	
◆Light Pine	1,799.00				Edit Iter				- 🗆 ×
◆Door Frame	0.00	TYPE	nv Part 👻	Use for goods yo	u purchase, tra	ck as inventor	and rese	əll.	ок
<ul> <li>Hardware</li> </ul>	0.00	Invento	ny Part 🔹	···· ,·		,			Cancel
◆Brass hinges	0.00								Notes
♦Doorknobs Std	30.00	Item Nam		Subitem of	Edi	t Markup	Deathline		×
◆Lk Doorknobs	38.00	UNIT OF I	24. 1. 2000.000 K	isht Dise					ок
+Wood Door	0.00	U/M S		Ight Pine					Cancel
◆Exterior	120.00	- On C	Type of Markup:	Use default ("P	ercent over Cos	st") -			
<ul> <li>Interior</li> </ul>	72.00	PURCHA	Cost	Sale	s Price	Markup Per	cent		
♦ Interior Door kit	0.00	Descript	1,5	600.00	1,799.00	19.93	333%		
		Light pi #CLD-	If item cost chang	es on a purchase	Use defa	ult ("Always a	sk about u	pdating item co 👻	
		-	When item cost cl	hanges	Use defa	ult ("Always a	sk about u	pdating sales pr 👻	
		Cost COGS A	The default is set	in the Item Inventor	y section of the	Company pre	ferences		
		Preferred	d Vendor Peacoc	k, Karen ·	<ul> <li>Income A</li> </ul>	ccount 4010	0 · Const	ruction I 👻	

### Advanced Pricing<sup>1</sup>

Take charge of your pricing and make it work for you—and for your bottom line. Easily change, customize and automate your pricing with Advanced Pricing (included in the platinum subscription).

#### Create Thousands of Price Rules

Set sophisticated price rules based on any combination of customers, items, vendors, classes, custom fields and more. For example:

- · Create quantity discounts
- · Pass on a one-month manufacturer markdown
- · Charge different prices by class (i.e. location)
- · Create an upcoming promotion using a future start date
- Offer seasonal discounts with expiration dates to apply on top of your regular wholesale discount

			Quantity Dis	count			a
Item: Co		icost is	ALES PRICE : DI	SCOUNT %	EW PRICE	MARKUP %	MARGIN %
20	ea	850.00	2,999.77	20.0%	2,399.82	182.33176%	64.58%
10	ea	850.00	2,999.77	10.0%	2,699.79	217.62235%	68.52%
5	ea	850.00	2,999.77	5.0%	2,849.78	235.26824%	70.17%
					011		
					ОК	C	ancel

#### Manage Price Rules with Great Flexibility

Apply multiple price rules at once or mark rules as exclusive; change which price rules apply at transaction time.

1 Advanced Pricing is included in the Platinum subscription. Requires QuickBooks Desktop Enterprise with an active QuickBooks Desktop Enterprise subscription and an Internet connection. You'll automatically receive any new versions of our product that are released, when and if available, along with updates to your current version.

	Edit Price Rule	• – <b>–</b> ×
PRICE RULE NAME DESCRIPTION	Retail (homeowner)	Price Rule is inactive
•	ONDITIONS ARE MET conditions are added, the rule applies to all	I customers, items, classes and sales reps.
Customers Items Class Class Sales Reps 2 AND THE DATE		
OPTIONS	In the second seco	Price Overrides 53 Custom Prices

### Access QuickBooks Anyway, Anywhere, Anytime

Key Features & Benefits

#### Host QuickBooks in the Cloud

With QuickBooks Enterprise Hosting service, you can run your business from the cloud, allowing you to boost collaboration and provide up-to-date information for everyone, anywhere, anytime.<sup>1</sup> Best of all, it requires no installation or maintenance, training, new equipment, IT capital investment, or even a long-term commitment.<sup>2</sup> You can get up and running in 10 minutes or less.<sup>3</sup>

#### **Remote Desktop Services**

Companies with multiple locations can unify remote locations and workers for real-time access to all data within QuickBooks Desktop Enterprise. Enterprise offers the ability to connect multiple business locations and remote workers through the third-party technology called Remote Desktop Services (formerly Windows Terminal Services).<sup>4</sup>

Remote Desktop Services (RDS) is a technology offered by Microsoft Windows Server 2008 R2 that allows multiple users to access applications, data or virtual desktops located on a central server. This technology was formerly known as "Terminal Services" in Windows Server 2003 and is now one part of a greater set of virtualization technologies offered by RDS.

Intuit has taken advantage of RDS to make it easier for businesses to extend QuickBooks Desktop Enterprise to multiple users. With RDS, administrators only need to install Enterprise once in order to make it available for use by multiple users on multiple machines. Up to 30 users, depending on the number of Enterprise licenses purchased, can work with a company data file at the same time, without conflicts or delays.

A user interacts with Enterprise via RDS the same way as if it were installed locally. Client software on the user's personal computer, called Remote Desktop Connection, allows the user to log in to the server to establish a session. Enterprise can then be accessed through a web page, icon or an access point within the Start Menu on the user's PC and used remotely. The user's computer displays images of the application from the server and sends back keystrokes and mouse selections to the server where they are processed. Users experience much higher performance levels because they are utilizing the server's scalable processing capabilities.

Enterprise technical support engineers can provide limited Remote Desktop Services support related to the Enterprise product. For more information about using Remote Desktop Services with Enterprise, please read our white paper: <u>Maximizing the Value and Performance of QuickBooks Enterprise with</u> <u>Remote Desktop Services</u>.

<sup>1</sup> Internet Explorer 7, Firefox 3 for Windows or Mac, Safari 4 for Mac, Safari 5 for Windows, Chrome 3 or later for Windows or Chrome 4 or later for Mac. Internet connection required. Access is subject to Internet provider network availability and occasional downtime due to systems and server maintenance and events beyond our control. Subject to change without notice.

<sup>2</sup> QuickBooks Enterprise software sold separately; a valid QuickBooks Enterprise license code must be provided to Right Networks. No down payment or contract required. 3 If you're a QuickBooks Pro or Premier customer upgrading to QuickBooks Enterprise with Hosting. Based on internal data on 2/22/13 using recommended system requirements.

A dditional fees may apply. Requires certain hardware, Microsoft Server operating systems, Microsoft Windows Server software licenses, and Remote Desktop Services Server Client Access Licenses, sold separately. For multiple remote users, a Remote Desktop Services Client Access License is required for each user.

### **More Productivity Tools**

Key Features & Benefits

#### **Document Center**

Scan and attach receipts, estimates and other important business documents to your QuickBooks records with drag and drop ease. Store files locally on your hard drive.

#### Lead Center

Create and manage your business leads, and easily import and track existing leads. When a lead becomes a customer, move all the lead information to the Customer Center with a single click.

#### **Collections Center**

Quickly identify overdue and almost due invoices, and email all collection notices from your Outlook, Yahoo, Gmail or Hotmail<sup>1</sup> account in a few steps.

20	Collections Center						
	Overdue Almost Due						
-	Output Customers with Overdue	e Invoices Recove	r Payments Faster		Select and Send Email		
1	Customer Name	Balance 🔻	Days Overdue	Contact	Notes		
	Hendro Riyadi:Remodel Kitchen	4,223.00		415-555-3613			
	Invoice #1077	4,223.00	27				
	Collecti	ons Report					
	Modify Rep		-majl V Export	Hide Header Refre			
	Dates Tod	sγ 🗶 12	/15/2013 📕 Past du		<b>X</b>		
	10:25 AM 12/15/13			Rock Castle Co			
	121313			Collections As of December			
		Hendro Riyadi Remodel Kitchen Hendro Riyadi Hendro 415-555-3613	ate ◆ <u>Num</u> ◆ Riyadi //2013 1077		<u>Terms &amp; Due Date &amp; C</u>		Balance ◆
		Total Remodel Kitchen					4,223.00
		Total Hendro Riyadi					4,223.00
		TOTAL				_	4,223.00

#### Calendar View

View timely information, including invoice and billing dates and other scheduled tasks, all in one place. Improved To-Do List captures relevant dates and displays them in the Calendar View. Past due transactions are automatically flagged.

#### Memorized Transactions

Automate recurring transactions like weekly and monthly bills and invoices. Easily select which transactions to run and which to postpone. Includes bi-monthly option.

1 Works with Outlook 2003, 2007, and 2010; Yahoo and Gmail require internet connection

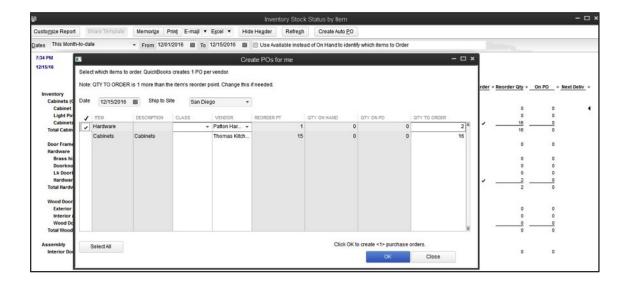
#### Faster Form Completion

Find items in your sales forms based on item detail, including custom fields, directly from your sales order, invoice, or sales receipt. With the click of a button, populate the selected items into the form you're working on.

			Intuit QuickBooks Enterprise Solutions			-	-	-								
E Fil	e Edit Viev	w Lists Favorit	tes Company Customers Vendors	Employees	Inventory Bank	oing Report	ts Windo	w Help B	leta							- 8 ×
>	Main	Formatting	Send/Ship Reports													>0 ^
2	Find	New Save	Delete Memorize Mark As Final	Print Emai	Print Later	Attach File	Add Ti		Receive Paymen	Refu	te a batch nd/Credit	Online Pay •				
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					P.O. Number	Net 15	R		<ul> <li>Ship</li> <li>12/1</li> </ul>	5/2013 E	UPS	F.O.B		_	Active estimates Sales Orders to be invoiced	0
						Net 10			1211					- 1	Sales Orders to be invoiced	0
		Door Frame	DESCRIPTION     standard interior door frame					U/M	-	0.00 -	CLASS	AMOUNT	TAX	- 8		- 1
	1	Removal	Removal labor							35.00		35.00		- 1		
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	Customer	-								PAYMENT	Total APPLIED	0.00		- 1		
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#### Default Classes

Save time and help improve accuracy by assigning default classes to items, accounts or names. When filling out transactions, QuickBooks automatically assigns the default class – you can change it at any time.



#### **Batch Invoicing**

Create a template and invoice many customers at once with Batch Invoicing. Instead of creating individual invoices for many customers on the same service, you can create the invoice once, and pick the customers you want to invoice; Batch Invoicing will automatically create the full set of invoices for you.

		Batch Invoi	ice	
Step 1 of 3: Select a billing group or choo	se customers and cl	ick Next.		
Search Look for	n All fields	· •	Billing Group November Jobs	•
Search Reset	Search within	results	Manage Groups What is a billing gr	roup?
Search Results			Billing group : November Jobs	
NAME	BALANCE TO	TERMS	CUSTOMERS IN THIS GROUP	
Abercrombie, Kristy	0.00	Net 30 着	Ortega, Tabitha	
Family Room	0.00	Net 30	Morris, Katherine	
Kitchen	0.00	Net 30	Morearty, Brian	
Remodel Bathroom	0.00	Net 30	Add > Philip, Tim	
Augustin, Marvin	0.00	Net 15	< Remove Augustin, Marvin	
Home Remodel	0.00	Net 15	< Remove	
Auleta, Frank	14,510.00	Net 15		
Remodel	14,510.00	Net 15		
Beard, Lucy	0.00	Net 15		
Remodel	0.00	Net 15		
Behanu, Aaron	0.00	Net 30		
Select All Clear All	1		Save Group	
Bac <u>k</u> Next			Help Canc	cel

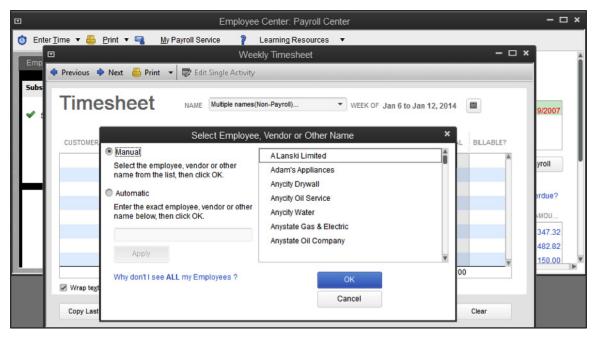
#### Batched Invoices for Time and Expenses

Invoice multiple customers for time and expenses in one batch. Create a single invoice for customers who share regularly scheduled expenses and QuickBooks will process them, no additional reentry needed.

Belect the Date Range and Template. Then se	Invoice for Tim		k Create Invoic	e or Next Step.
Date Range From 05/01/2016 🗰 To 08	6/30/2016 🛗		Template Tim	e & Expense Invoice 🕶
CUSTOMER:JOB A	TIME 650.0			TOTAL 728.47
Bowden Imaging Systems:Project #03	570.0	0.00	0.00	570.00
Karen Peacock & Partners	900.0	0.00	0.00	900.00
Wesselman Optometry	110.0	0.00	68.26	178.28
Help Let me select sp	ecific billables for t	nis Customer:Job	Create Invo	ice Close

#### **Batched Time Sheets**

Process multiple vendor and employee time sheets in one batch. Create a single time sheet for employees and vendors who share the same work hours, and QuickBooks will process them all with no additional reentry required.



#### Batch Entry, Reclassify and Delete

Mis-classify a large number of transactions under the wrong department, or mistakenly import the same transactions more than once? Get back your time by entering, reclassifying and deleting transactions in bulk. Also, write off invoices more easily than ever before, and manage your lists more actively with our review list changes function, which allows you to see what has been added, changed and deleted in the Chart of Accounts, Items, Fixed Assets and Payroll Items lists.

#### Work in Two Company Files at One Time

Save time spent switching between QuickBooks files when you work in two instances of QuickBooks Desktop Enterprise at the same time.<sup>1</sup>

#### Rapidly Add or Edit Multiple List Entries from One Spreadsheet View Save time

by entering and editing your customers, vendors, item, or account information in bulk. You can even copy and paste data from other spreadsheets.

#### Additional Integrated QuickBooks Services

We know that Enterprise can't meet every unique need of every business, so we provide the ability to add what you need. That's why Enterprise easily integrates with a wide array of tested and proven third-party software applications that enable you to meet almost any business or accounting need, such as customer relationship management. You can tap into our network of over 100 software developers in the QuickBooks Developer Network to help you build a custom solution that integrates with Enterprise.

1 Some functionality may be limited when running two instances. See www.qbes.com/sysreq for more information.

## **Enterprise Solutions Benefits**

Key Features & Benefits

#### Get Peace of Mind with the Enterprise Solutions Benefits

Included in your QuickBooks Desktop Enterprise Subscription are free upgrades, enhanced customer support, and other exclusive benefits.<sup>1</sup>

**Latest Product Upgrades:** We are constantly researching customer needs and responding with new features, improvements in ease of use, and fixes to current features. You don't need to do anything to receive these upgrades. As long as you're a subscription member, we automatically send you every and any new software version when and if it is released.

**Unlimited customer support by specialized teams.** Because problems come in all shapes and sizes, our support team has established a network of specialized teams to help resolve your specific problems quickly and efficiently.

- *U.S.-Based Product Experts*. Get exclusive access to a US-based team of experts with deep QuickBooks product knowledge. This unique team can help you use QuickBooks Desktop Enterprise more effectively within your business.
- *Technical Support.* Get unlimited access to our team of support experts dedicated to QuickBooks Desktop Enterprise. These support experts are thoroughly trained in Enterprise.
- *Training Tools*. To help you and your employees learn how to use QuickBooks Enterprise, complimentary access to Mastering Intuit QuickBooks Desktop Enterprise, an interactive training program, is provided.
- *Online Support.* Search our continuously updated <u>knowledge base</u> to get the most up-to-date information available, any time you like.

1 The QuickBooks Desktop Enterprise subscription is good for 12 months from QuickBooks Enterprise purchase date subscription renewal date. You have the option to add Intuit Data Protect for free as an active subscriber to QuickBooks Enterprise. Service begins as of the date activated and continues through to the expiration date of your QuickBooks Enterprise subscription. Online Backup Service requires Internet access and an active QuickBooks Enterprise subscription. Entire PC is limited to 100GB total storage, which includes all 45 days which you have stored. In some cases data damage may be too extensive and the data file may be non-recoverable. QuickBooks support is available 24 hours a day, seven days a week; the U.S.-based QuickBooks Enterprise support team is available weekdays from 4:00 a.m.-7:00 p.m. Pacific Stadard time. Support hours exclude occasional downtime due to system and server maintenance, company events, observed U.S. holidays and events beyond our control. Intuit reserves the right to limit each telephone contact to one hour and to one incident. Active QuickBooks Enterprise subscription members receive new versions of our products when and if released within 12 months of QuickBooks Enterprise purchase date or subscription renewal date. Online access to training is included with each QuickBooks Enterprise subscription. Terms, conditions, pricing, features, service and support options are subject to change without notice. See terms and conditions at qbes.com/terms.

# INDUSTRY-SPECIFIC EDITIONS

QuickBooks Desktop Enterprise is available in industry-specific editions with specialized reports and workflows designed for manufacturers, wholesalers, retailers, contractors, professional services firms, nonprofits, and accountants.

### Contractor

Industry-Specific Editions

QuickBooks Enterprise Contractor has the same core features included with the standard edition of Enterprise, plus specialized workflows, reports, chart of accounts and expert tips to better serve contractors. It's made to meet the needs of:

- Construction
- · Carpenters
- · Electricians
- Painters
- Plumbers
- Remodeling

Specialized features include:

#### The Job Costing Center

A single screen summarizes key information on all jobs.

#### Advanced Job Costing Tools

Users can see which jobs are making money and which are not.

#### Change Order Functionality

Accurate and complete estimates including Change Orders help to eliminate surprises for your clients and their customers. Users will be able to track and highlight changes to existing estimates, showing all change orders and the resulting cost impact, every time.

#### Flexible Billing Rates

Flexible billing rates allow users to assign different rates to different employees so they'll always have an accurate assessment of their total job's cost.

#### 18 Additional Reports for Contractors

Track your job costs automatically as you pay bills, employees and subcontractors. Enterprise lets you see how you're doing at every phase of the job with 18 additional reports that help contractors make more money from jobs. Reports include:

- · Job Status
- · Job Costs by Vendor
- · Job Costs by Job
- Cost-to-Complete

- Unpaid Bills by Job
- Unpaid Job Bills by Vendor
- Expenses Not Assigned to Jobs
- •Billed/Unbilled Hours by Person & Job
- Open Purchase Orders by Vendor

#### Contractor Chart of Accounts

You may not have the time or accounting expertise to set up your chart of accounts to reflect your specific business. The Contractor edition of Enterprise provides you with a preset chart of accounts that have been developed by industry accounting professionals.

### Manufacturing & Wholesale

Industry-Specific Editions

QuickBooks Enterprise Manufacturing & Wholesale has the same core features included with the standard edition of Enterprise, plus specialized workflows, reports, chart of accounts and expert tips to better serve manufacturers. It's ideal for:

- Apparel Manufacturers
- Automotive Parts
- Food Manufacturers
- Furniture Manufacturers
- Hardware Manufacturers
- · Gifts & Novelty Items

#### Bill of Materials Cost Tracking

Users can track costs accurately. Assemble items and track their Bill of Materials costs, including labor and overhead costs.

#### Available to Promise

The Product Availability feature puts all the important inventory data on one simple screen. It allows users to easily drill-down to see details on which customers have ordered the product, or view open purchase orders placed with vendors.

#### Sales Order Fulfillment Feature

This feature shows all open sales orders on one simple screen. Users can:

- · Sort open sales orders by date, by shippable dollar amount, or by customer with 1 click
- · Customize whether you want to allow partial shipment, or only complete orders
- Select the orders they want to ship, then instantly batch print pick lists, packing slips, or invoices

#### Create Sales Orders to Easily Track the Status of the Order

Using sales orders, you can:

- · Quickly see whether an order's been shipped, or not.
- · View reports of all open sales orders by customer, or by item.
- · Instantly turn sales orders into work orders, purchase orders, pick lists, or packing slips.
- · Create invoices from full or partial sales orders—you choose which items to invoice

#### Backorder Tracking on Sales Orders, Purchase Orders and Invoices

Backorder Tracking columns on sales orders, invoices, and other sales forms show exactly what still needs to be shipped. Backorder column on purchase orders shows what's still expected from vendors.

#### Customize Price Levels to Keep Your Prices Competitive

This feature enables users to define different prices for different types of customers, such as high-volume, retail, or preferred customers. Users can also create up to 100 customized price levels for each item using a fixed % or dollar amount.

#### Multiple Shipping Addresses Per Customer

This feature simplifies customer shipping address management by making it easier to find and use the correct customer shipping address when creating a Sales Order, Estimate, Purchase Order, Invoice, Sales Receipt, and Credit Memo. Clients can store an unlimited number of shipping addresses per customer. Addresses are selectable from a dropdown list where shipping addresses are entered.

#### 10 Additional Reports for Manufacturers & Wholesalers

See which products, customers, and jobs are profitable...and which aren't.

- See how your sales reps are performing
- · Track open sales orders by customer or by item
- Track open purchase orders
- Track customer returns with the Return Materials Authorization (RMA) form
- · Monitor defective materials with the Damaged Goods Log
- Document information on materials that don't meet specifications with the Non-conforming Material Report
- Use the Physical Inventory Worksheet to check your physical inventory against your QuickBooks records

#### Manufacturing & Wholesale Chart of Accounts

Track the right information, right from the start. The Manufacturing & Wholesale Chart of Accounts was developed by industry financial experts to organize your financial information the way you need to see it. The accounts work with manufacturing and wholesale-specific reports to give you better insight into your business and easier tax preparation.



Industry-Specific Editions

QuickBooks Enterprise Nonprofit has the same core features included with the standard edition of Enterprise, plus specialized workflows, reports, chart of accounts and expert tips to better serve nonprofit organizations. It's perfect for:

- Charities & Foundations
- Religious Groups
- Human Services
- Arts
- Academia & Education
- Any other tax exempt entity

Specialized features include:

#### Customized for Nonprofit Accounting

Preconfigured for nonprofits with memorized reports, chart of accounts, and templates so you can quickly track and manage your organization's finances.

#### Streamline Fundraising Tasks

Integration with Microsoft® Word<sup>1</sup> enables seamless transfer of donor information directly from QuickBooks. No retyping required.

#### Flexible Customization Options

Users can format reports and donor forms the way they like. Add your logo or mission statement so that it is professional and customized for their organization.

#### The Donor Center

Manage donors. A single screen provides summary information for all donors. Click on a donor's name and clients can see that donor's contact information and every donation they've pledged.

#### 9 Additional Reports for Nonprofits

See the information you need to manage your organization effectively and satisfy IRS requirements. No need to spend hours adapting standard business reports or writing spreadsheet formulas. Enterprise Nonprofit includes 9 reports created specifically to provide the information nonprofits need. And you can see any of them, anytime, with one click of your mouse. Reports include:

- Budget by Programs Instantly see a snapshot of funding for each of your programs. See how allocated funds and actual expenses compare with budgeted amounts.
- Statement of Financial Income & Expense Summarize your income, expenses and net income in a report that uses terminology relevant to your organization. Keep your Board and the IRS up-to-date effortlessly.
- Statement of Functional Expenses-990 Summarize figures from appropriate accounts into expense categories that match IRS Form 990 line for line. Just transfer the totals, in order, to the form.

1 Business software applications, including Microsoft products, sold separately. Microsoft® Word and Excel integration requires Word and Excel 2003, 2007 or 2010.

- Donors & Grants Create an instant summary of all your donors and grantors, including contact information, contributions and expenses incurred against each donation or grant.
- Biggest Donors Streamline fundraising campaigns by creating a contact list of donors, sorted from largest contributor to smallest over any time period you choose.
- Statement of Financial Position Check your organization's finances, and take action to keep small problems from becoming big ones. Provide your Board with a financial snapshot in terms relevant to nonprofit organizations.
- Track Employee Hours Track employee hours by program for an accurate accounting of program expenses. Enterprise tracks program costs automatically as you pay related bills and employees. Enter employee hours by day or week. QuickBooks sends totals directly to paychecks and nonprofit reports to help you make better decisions.

#### Nonprofit Chart of Accounts

Categorize your transactions as you enter them for faster, easier IRS reporting and more insight into your finances. The Nonprofit Edition of Enterprise incorporates the Unified Chart of Accounts (UCOA), a set of accounts developed specifically for nonprofits by nonprofit specialists. With each transaction assigned to an account in the UCOA, you can run nonprofit-specific reports that give you the information you need, exactly the way you need it. Save hours filling out government forms — just transfer the totals from your Enterprise reports.

### **Professional Services**

Industry-Specific Editions

Professional service firms are different from other businesses because they bill for time/services vs. sell goods. Key financial activities include creating estimates, tracking time and project costs, and billing clients. QuickBooks Enterprise Professional Services helps you manage all these tasks with minimal effort.

QuickBooks Enterprise Professional Services has the same core features included with the standard edition of Enterprise, plus special workflows, reports, chart of accounts and expert tips to better serve professional services providers.

Enterprise is made to be easier to use for professional services firms, such as:

- Consulting Firms
- Engineering Firms
- Architecture Firms
- Law Practices
- Physicians & Dental Practices
- Graphic Design Firms
- PR Agencies
- Ad Agencies

Specialized features include:

#### Seamless Integration with Microsoft® Word<sup>1</sup>

Create letters and envelopes by transferring customer information directly from QuickBooks into Microsoft Word.

#### Flexible Billing Rates

Different billing rates can be assigned to different employees.

#### 17 Additional Reports for Professional Services Providers

Make informed business decisions with 17 Professional Services reports, including 6 reports on job costing. QuickBooks tracks costs automatically as you write checks and pay employees. **Re**ports include:

Project Costs by Vendor

- Job Costs by:
  - Vendor and Job Summary
  - $\circ\,$  Vendor and Job Description
  - $\circ\,$  Job and Vendor Summary
  - Job and Vendor Detail
- Project Cost Detail
- Unbilled Expenses by Project

1 Business software applications, including Microsoft products, sold separately. Microsoft® Word and Excel integration requires Word and Excel 2003, 2007, or 2010.

- Expenses Not Assigned to Projects
- Billed Versus Proposal by Project
- Billed/Unbilled Hours by Person
- Billed/Unbilled Hours by Person & Project
- Billed/Unbilled Hours by Person & Activity
- Open Balances by Customer/Project
- A/R Aging Detail by Class
- Project Status
- Project Contact List, and more!

#### Professional Services Chart of Accounts

You may not have the time or accounting expertise to set up your chart of accounts to reflect your specific business. Enterprise Professional Services provides you with a preset chart of accounts that have been developed by industry accounting professionals.



QuickBooks Enterprise Retail has the same core features included with the standard edition of Enterprise, <sup>1</sup> plus special workflows, reports, chart of accounts and expert tips to better serve retailers. Use it alone, or pair it with QuickBooks Point of Sale<sup>2</sup> software (sold separately) to transfer sales, inventory and customer information to your books in one quick step. It's perfect for:

- Bakeries & Donut Shops
- Food Chains & Franchises
- Candy Shops
- Boutiques & Clothing Stores
- Furniture Stores
- Toy Stores

Specialized features include:

#### Sales Summary Form

Users can track their sales results in one convenient place with the Sales Summary form – enter sales for the day, week, or any time period they choose. Calculate sales tax liability automatically, and quickly identify over/under amounts.

#### Custom Price Levels Feature

Price products competitively—the Price Levels feature lets users create up to 100 price levels for any item, or create customer price levels.

#### 14 Additional Reports for Retailers

The Retail edition helps retailers track the right information easily. Track sales results accurately with the Sales Summary Form. Enter total payments and taxable/non-taxable sales for the day, week — or any time period you choose. Or transfer the information in one quick step from <u>QuickBooks Point of</u> <u>Sale</u> software and you never have to enter it at all! Retail Edition calculates your sales tax liability automatically, and you can easily spot cash drawer over/under discrepancies.

The Retail edition also comes with 14 built-in retail-specific reports that help see where you stand in every area of your business. With just one click, you can run reports that allow you to:

- Summarize sales by type of payment and spot sales trends
- Calculate sales tax liability automatically
- Prioritize bills for payment
- · Keep tabs on your vendor purchases and vendor returns
- Understand where your profits (or losses) are coming from

#### **Retail Chart of Accounts**

Set up QuickBooks for your business right from the start. Choose from predefined company files for a variety of retail business types. They'll give you the accounts and settings you need, which you can customize at any time.

2 Additional fees may apply.

<sup>1</sup> Unit of Measure feature not included in Enterprise: Retail Edition.

The Retail Chart of Accounts included only in Enterprise Retail was developed by retail industry financial experts to organize your information the way you need to see it. The accounts work with retail-specific reports to give you better insight into your business and easier tax preparation.

### **Accountant Edition**

Industry-Specific Editions

QuickBooks Enterprise Accountant 17.0 is a version of Enterprise that enables accounting professionals to manage their clients' QuickBooks Enterprise 17.0 data files. Enterprise Accountant 17.0 is the only application accounting professionals need to open and modify the data files of their Enterprise 17.0 clients, regardless of which Enterprise 17.0 Industry Edition they use.

QuickBooks Enterprise Accountant 17.0 is fully compatible with all Enterprise 17.0 files. It can also open other QuickBooks files (Basic, Pro, Premier), but once opened and converted to the Enterprise 17.0 format, the file cannot be used again in QuickBooks Basic, Pro, or Premier, nor can it be used in prior versions of Enterprise. In other words, Enterprise Accountant is *not* "backwards compatible" with Basic, Pro, Premier, or prior versions of Enterprise. QuickBooks Premier Accountant 2016 is recommended to fully support clients' QuickBooks 2016 financial files. Accountants that support business clients using both QuickBooks and QuickBooks Enterprise typically have both the Premier Accountant and Enterprise Accountant programs to manage their respective clients' data files.

# SYSTEM REQUIREMENTS

#### **Operating systems supported:**

- Windows Vista SP2, 7 SP1, 8.1 Update 1, or Windows 10(32-bit & 64-bit)
- Windows Server 2008 R2 SP1, 2012 R2
- Server 2008/2011 (64-bit) recommended for multi user

#### **Database Servers**

Windows: natively installed & Windows 8, Windows 7 or Vista (SP1) with UAC on, Windows Server 2011, Windows Server 2008 R2, Windows Server 2008, Windows Server 2008 - Terminal Server Config., Windows Server 2003 (SP2), and Windows Small Business Server 2008
 Note: Windows Home Server Edition is not supported.

#### Hardware and operating system requirements (client and server)

- 2.4 GHz processor minimum
- System processor should support at least Streaming SIMD Extensions 2 (SSE2) instruction set
- 4 GB RAM
- RAM requirements for multi-user setup
- 5 users: 2-3 GB
- 10 users: 3-4 GB
- 15 users: 4-6 GB
- 20 users: 6-8 GB
- 4x CD-ROM drive required for CD installations
- Display optimized for 1024 x 768 screen resolution or higher, extended monitor is supported
- Best optimized for Default DPI setting (96 DPI or 100%). Additionally, medium DPI (120 DPI or 110%) is supported to ensure an optimal experience for 110% scaling.
- Windows:
- U.S. version
- Regional Settings are supported when set to English (United States) with keyboard setting to U.S. only
- Administrator Rights required for the server computer when hosting Multi User Access
- Natively installed
- Disk space requirements:
- 2.5 GB of disk space recommended (additional space required for data files)
- Additional software: 250 MB for Microsoft .NET 4.0 Runtime, provided on the QuickBooks CD
- Additional requirements for Intuit Data Protect in QuickBooks Connected Services offerings
- Require minimum 2.0 GB Ram
- Twice the size of the largest File set to back up + 100MB or twice the size to restore. The space is only required from the work folder LocalApplicationData+"Intuit\Intuit Data Protect"

#### Software compatibility

QuickBooks is capable of integrating with hundreds of third-party applications. The following integrations are provided with QuickBooks; additional RAM will enhance the use of these features. See Intuit Marketplace for the most up-to-date list.

- Microsoft Office:
- Office 2010, Office 2013, and Office 2016 or Office 365 (including Outlook 2007 Outlook 2013) both on 32 and 64 bit. (Note: only supported when it is locally installed, not the web version.)
- Preparing letters requires Microsoft Word 2010, 2013, 2016 or Office 365.
- Exporting reports requires Microsoft Excel 2010, 2013, 2016 or Office 365.
- QuickBooks Point of Sale 2015 (V12.0), V11.0, V10.0
- Adobe Acrobat Reader: Business Planner functionality and viewing forms requires Adobe Acrobat Reader 5.0 or later.
- Payroll and other online features and services requires Internet access, 1 Mbps recommended speed
- TurboTax 2014 and 2015 (Personal and Business)
- Lacerte 2014 and 2015
- Pro-Series tax years 2014 and 2015
- QuickBooks for Mac 2015
- Quicken 2014, 2015, 2016
- E-mail Estimates, Invoices and other forms with Microsoft Outlook 2007-2013, Microsoft Outlook with Office 365, Windows Mail, Gmail<sup>TM</sup>, Yahoo! Mail<sup>®</sup>, and Outlook.com<sup>®</sup>.
- Internet Explorer 11.

Linux is supported for Enterprise 17.0 (OpenSUSE 12.3, Fedora 17, Red Hat 6.4). <u>Click here</u> to download the installation guide for Novell Open Workgroup Suite Small Business Edition.

1 Additional fees apply for the QuickBooks Enterprise Hosting Service subscription. Hosting Service is available for QuickBooks Enterprise only and is valid for number of users equal to or less than the number of QuickBooks Enterprise users assigned to customer's Intuit account. QuickBooks Enterprise sold separately; a valid QuickBooks Enterprise license code must be provided to Right Networks. Contact Right Networks to contract third party software. Support for Hosting Service and support options are subject to change without notice. Product registration required.